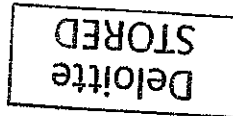


**PETROVIETNAM TRANSPORTATION CORPORATION**

*(Incorporated in the Socialist Republic of Vietnam)*

**AUDITED CONSOLIDATED FINANCIAL  
STATEMENTS**

**For the year ended 31 December 2017**



**TABLE OF CONTENTS**

| <b>CONTENTS</b>                                | <b>PAGE(S)</b> |
|------------------------------------------------|----------------|
| STATEMENT OF THE BOARD OF DIRECTORS            | 1              |
| INDEPENDENT AUDITORS' REPORT                   | 2 - 3          |
| CONSOLIDATED BALANCE SHEET                     | 4 - 6          |
| CONSOLIDATED INCOME STATEMENT                  | 7              |
| CONSOLIDATED CASH FLOW STATEMENT               | 8 - 9          |
| NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS | 10 - 39        |



**STATEMENT OF THE BOARD OF DIRECTORS**

The Board of Directors of Petrovietnam Transportation Corporation (the "Parent company") and its subsidiaries (the Parent company and its subsidiaries hereinafter referred to as the "Corporation") presents this report together with the Corporation's consolidated financial statements for the year ended 31 December 2017.

**THE BOARDS OF MANAGEMENT AND DIRECTORS**

The members of the Boards of Management and Directors of the Corporation who held office during the year and to the date of this report are as follows:

| <b>Board of Management</b>         |                        |
|------------------------------------|------------------------|
| Chairman                           | Mr. Nguyen Xuan Son    |
| Member                             | Mr. Pham Viet Anh      |
| Member                             | Mr. Mai The Toan       |
| Member                             | Mr. Pham Anh Tuan      |
| Member (appointed on 5 April 2017) | Mr. Le Manh Tuan       |
| Member                             | Mr. Nguyen Quoc Phuong |

| <b>Board of Directors</b> |                       |
|---------------------------|-----------------------|
| General Director          | Mr. Pham Viet Anh     |
| Deputy General Director   | Ms. Nguyen Linh Giang |
| Deputy General Director   | Mr. Dao Manh Tien     |
| Deputy General Director   | Mr. Mai The Toan      |
| Deputy General Director   | Mr. Dang Khac Do      |
| Deputy General Director   | Mr. Nguyen Dinh Thanh |

**THE BOARD OF DIRECTORS' STATEMENT OF RESPONSIBILITY**

The Board of Directors of the Corporation is responsible for preparing the consolidated financial statements, which give a true and fair view of the consolidated financial position of the Corporation as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting. In preparing these consolidated financial statements, the Board of Directors is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting principles have been followed, subject to any material departures disclosed and explained in the consolidated financial statements;
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Corporation will continue in business; and
- design and implement an effective internal control system for the purpose of properly preparing and presenting the consolidated financial statements so as to minimize errors and frauds.

The Board of Directors is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the consolidated financial position of the Corporation and that the consolidated financial statements comply with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting. The Board of Directors is also responsible for safeguarding the assets of the Corporation and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

The Board of Directors confirms that the Corporation has complied with the above requirements in preparing these consolidated financial statements.

For and on behalf of the Board of Directors,



Pham Viet Anh  
General Director  
23 March 2018

## INDEPENDENT AUDITORS' REPORT

To: **The Shareholders  
The Boards of Management and Directors  
Petrovietnam Transportation Corporation**

We have audited the accompanying consolidated financial statements of Petrovietnam Transportation Corporation (the "Parent company") and its subsidiaries (the Parent company and its subsidiaries hereinafter referred to as the "Corporation"), prepared on 23 March 2018 as set out from page 4 to page 39, which comprise the consolidated balance sheet as at 31 December 2017, and the consolidated statement of income and the consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **The Board of Directors' Responsibility for the Consolidated Financial Statements**

The Board of Directors is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

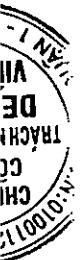
Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Auditors' Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Corporation as at 31 December 2017, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.



CHỈ ĐƯỢC SỬ DỤNG  
THÀNH VIÊN

**INDEPENDENT AUDITORS' REPORT (Continued)**

**Emphasis of Matter**

We draw attention to Note 10 and Note 20 of the Notes to the consolidated financial statements about the impact of accounting policies related to fixed asset overhaul expenses, changes in estimated useful lives of fixed assets and reversal of provision for overhaul expenses. Our audit opinion is not modified in respect of this matter.



**Nguyễn Quang Trung**  
Audit Partner  
Audit Practising Registration Certificate  
No. 0733-2018-001-1  
**BRANCH OF DELOITTE VIETNAM**  
**COMPANY LIMITED**  
23 March 2018  
Ho Chi Minh City, S.R. Vietnam

**Trần Thị Kim Khanh**  
Auditor  
Audit Practising Registration Certificate  
No. 0395-2018-001-1

**CONSOLIDATED BALANCE SHEET**  
 As at 31 December 2017

Unit: VND

| ASSETS                                           |     | Codes | Notes | Closing balance   | Opening balance   |
|--------------------------------------------------|-----|-------|-------|-------------------|-------------------|
| <b>A. CURRENT ASSETS</b>                         |     |       |       |                   |                   |
| <b>1. Cash and cash equivalents</b>              |     |       |       |                   |                   |
| 1. Cash                                          | 110 | 4     |       | 1,959,453,323,823 | 1,338,548,595,430 |
| 2. Cash equivalents                              | 111 |       |       | 274,926,625,155   | 254,355,727,462   |
|                                                  | 112 |       |       | 1,684,526,698,668 | 1,084,192,867,968 |
| <b>II. Short-term financial investments</b>      | 120 | 5     |       | 961,028,495,000   | 1,559,919,013,699 |
| 1. Held-to-maturity investments                  | 123 |       |       | 961,028,495,000   | 1,559,919,013,699 |
| <b>III. Short-term receivables</b>               | 130 |       |       | 816,269,281,450   | 703,352,215,662   |
| 1. Short-term trade receivables                  | 131 | 6     |       | 717,144,060,550   | 646,587,637,939   |
| 2. Short-term advances to suppliers              | 132 |       |       | 10,368,032,759    | 9,433,461,013     |
| 3. Other short-term receivables                  | 136 | 7     |       | 197,763,309,154   | 152,120,457,694   |
| 4. Provision for short-term doubtful debts       | 137 | 8     |       | (109,753,752,563) | (104,789,340,984) |
| 5. Deficits in assets awaiting solution          | 139 |       |       | 747,631,550       | -                 |
| <b>IV. Inventories</b>                           | 140 | 9     |       | 95,340,021,221    | 86,071,502,887    |
| 1. Inventories                                   | 141 |       |       | 96,147,700,387    | 86,879,182,053    |
| 2. Provision for devaluation of inventories      | 149 |       |       | (807,679,166)     | (807,679,166)     |
| <b>V. Other short-term assets</b>                | 150 |       |       | 63,032,573,319    | 35,171,719,581    |
| 1. Short-term prepayments                        | 151 |       |       | 23,825,943,572    | 17,187,202,459    |
| 2. Value added tax deductibles                   | 152 |       |       | 38,490,770,684    | 13,555,520,024    |
| 3. Taxes and other receivables from State budget | 153 | 17    |       | 715,859,063       | 4,428,997,098     |

**CONSOLIDATED BALANCE SHEET (Continued)**  
 As at 31 December 2017

Unit: VND

| ASSETS                                       |     | Codes | Notes | Closing balance     | Opening balance     |
|----------------------------------------------|-----|-------|-------|---------------------|---------------------|
| <b>B. NON-CURRENT ASSETS</b>                 |     |       |       |                     |                     |
| <b>I. Long-term receivables</b>              |     |       |       |                     |                     |
| 1. Other long-term receivables               | 216 | 7     |       | 8,775,317,837       | 7,635,948,737       |
|                                              |     |       |       | 8,775,317,837       | 7,635,948,737       |
| <b>II. Fixed assets</b>                      |     |       |       |                     |                     |
| 1. Tangible fixed assets                     | 221 | 10    |       | 4,960,979,913,379   | 5,057,352,696,079   |
| - Cost                                       | 222 |       |       | 8,348,360,004,948   | 7,910,606,581,497   |
| - Accumulated depreciation                   | 223 |       |       | (3,387,380,091,569) | (2,853,253,885,418) |
| 2. Intangible assets                         | 227 | 11    |       | 5,543,292,670       | 5,014,946,359       |
| - Cost                                       | 228 |       |       | 8,905,161,127       | 7,177,239,557       |
| - Accumulated amortisation                   | 229 |       |       | (3,361,868,457)     | (2,162,293,198)     |
| <b>III. Long-term assets in progress</b>     |     |       |       |                     |                     |
| 1. Construction in progress                  | 242 |       |       | 1,064,149,855       | 265,166,725         |
|                                              | 240 |       |       | 1,064,149,855       | 265,166,725         |
| <b>IV. Long-term financial investments</b>   |     |       |       |                     |                     |
| 1. Investments in joint-ventures, associates | 252 | 12    |       | 193,686,524,453     | 188,948,125,750     |
| 2. Equity investments in other entities      | 253 | 13    |       | 45,937,767,300      | 45,937,767,300      |
| <b>V. Other long-term assets</b>             |     |       |       |                     |                     |
| 1. Long-term prepayments                     | 261 | 14    |       | 62,187,503,265      | 28,296,152,255      |
| 2. Deferred tax assets                       | 262 | 15    |       | 30,243,902,936      | 13,838,474,530      |
|                                              | 260 |       |       | 92,431,406,201      | 42,134,626,785      |
| <b>TOTAL ASSETS (270 = 100+200)</b>          |     |       |       |                     |                     |
|                                              | 270 |       |       | 9,203,542,066,508   | 9,070,352,324,994   |

**CONSOLIDATED BALANCE SHEET (Continued)**  
 As at 31 December 2017

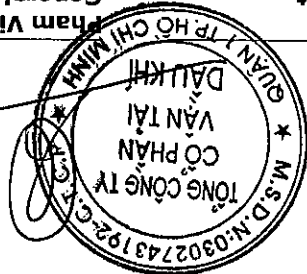
Unit: VND

| RESOURCES                                             |                          | Codes                    | Notes | Closing balance          | Opening balance          |
|-------------------------------------------------------|--------------------------|--------------------------|-------|--------------------------|--------------------------|
| <b>C. LIABILITIES</b>                                 |                          |                          |       |                          |                          |
| <b>300</b>                                            |                          |                          |       | <b>4,541,840,355,753</b> | <b>4,736,890,074,755</b> |
| <b>I. Current liabilities</b>                         |                          |                          |       |                          |                          |
| <b>310</b>                                            | <b>1,972,889,886,852</b> | <b>1,874,446,172,573</b> |       |                          |                          |
| 1. Short-term trade payables                          | 311                      | 682,333,972,033          | 16    | 9,123,912,809            | 11,185,090,293           |
| 2. Short-term advances from customers                 | 312                      | 101,446,892,053          | 17    | 54,774,724,835           |                          |
| 3. Taxes and amounts payable to State budget          | 313                      | 128,404,599,583          |       | 116,612,429,384          |                          |
| 4. Payables to employees                              | 314                      | 47,607,259,457           | 18    | 42,974,684,307           |                          |
| 5. Short-term accrued expenses                        | 315                      | 836,500,000              |       | 1,432,660,000            |                          |
| 6. Short-term unearned revenue                        | 318                      | 217,824,831,679          | 19    | 179,730,155,365          |                          |
| 7. Other current payables                             | 319                      | 536,916,427,894          | 22    | 529,716,898,818          |                          |
| 8. Short-term loans                                   | 320                      | 153,383,069,852          | 20    | 216,133,723,286          |                          |
| 9. Short-term provisions                              | 321                      | 95,012,421,492           |       | 65,812,743,763           |                          |
| 10. Bonus and welfare funds                           | 322                      |                          |       |                          |                          |
| <b>II. Long-term liabilities</b>                      |                          |                          |       |                          |                          |
| <b>330</b>                                            | <b>2,568,950,468,901</b> | <b>2,862,443,902,182</b> |       |                          |                          |
| 1. Long-term trade payables                           | 331                      | 288,613,920,000          | 21    | 317,475,312,000          |                          |
| 2. Long-term accrued expenses                         | 333                      | 4,727,694,597            | 18    | 6,791,607,884            |                          |
| 3. Other long-term payables                           | 337                      | 32,352,083,653           | 19    | 34,268,483,653           |                          |
| 4. Long-term loans                                    | 338                      | 2,153,037,640,742        | 22    | 2,432,407,705,350        |                          |
| 5. Long-term provisions                               | 342                      | 90,219,129,909           | 20    | 71,500,793,295           |                          |
| <b>D. EQUITY</b>                                      |                          |                          |       |                          |                          |
| <b>400</b>                                            | <b>4,661,701,710,755</b> | <b>4,333,462,250,239</b> |       |                          |                          |
| <b>I. Owner's equity</b>                              |                          |                          |       |                          |                          |
| <b>410</b>                                            | <b>4,661,701,710,755</b> | <b>4,333,462,250,239</b> |       |                          |                          |
| 1. Owner's contributed capital                        | 411                      | 2,814,401,620,000        |       | 2,814,401,620,000        |                          |
| - Ordinary shares carrying voting rights              | 411a                     | 2,814,401,620,000        |       | 2,814,401,620,000        |                          |
| 2. Investment and development fund                    | 418                      | 205,586,711,295          |       | 130,912,914,538          |                          |
| 3. Other reserves                                     | 420                      | 47,218,399,245           |       | 47,218,399,245           |                          |
| 4. Retained earnings                                  | 421                      | 620,279,985,279          |       | 580,536,736,829          |                          |
| - Retained earnings accumulated to the prior year end | 421a                     | 170,169,331,375          |       | 164,972,234,529          |                          |
| - Retained earnings of the current year               | 421b                     | 450,110,653,904          |       | 415,564,502,300          |                          |
| 5. Non-controlling interests                          | 429                      | 974,214,994,936          |       | 760,392,579,627          |                          |
| <b>TOTAL RESOURCES (440 = 300+400)</b>                |                          |                          |       |                          |                          |
| <b>440</b>                                            | <b>9,203,542,066,508</b> | <b>9,070,352,324,994</b> |       |                          |                          |

Preparer  
 Nguyen Hoang Long

Chief Accountant  
 Le Anh Nam

General Director  
 Pham Viet Anh  
 23 March 2018





Unit: VND

**CONSOLIDATED INCOME STATEMENT**  
 For the year ended 31 December 2017

| ITEMS                                                            | Codes | Notes | Current year      | Prior year        |
|------------------------------------------------------------------|-------|-------|-------------------|-------------------|
| 1. Gross revenue from goods sold and services rendered           | 01    |       | 6,147,640,210,071 | 6,734,322,492,591 |
| 2. Deductions                                                    | 02    |       | -                 | 747,676,768       |
| 3. Net revenue from goods sold and services rendered (10=01-02)  | 10    | 26    | 6,147,640,210,071 | 6,733,574,815,823 |
| 4. Cost of sales                                                 | 11    | 27    | 5,301,653,916,473 | 5,971,112,130,559 |
| 5. Gross profit from goods sold and services rendered (20=10-11) | 20    |       | 845,986,293,598   | 762,462,685,264   |
| 6. Financial income                                              | 21    | 29    | 187,905,527,851   | 159,327,484,591   |
| 7. Financial expenses                                            | 22    | 30    | 160,954,653,291   | 150,405,149,992   |
| - In which: Interest expense                                     | 23    |       | 151,581,427,633   | 122,947,562,199   |
| 8. Income from investment in associates and joint ventures       | 24    | 12    | 27,116,030,203    | 26,785,452,437    |
| 9. Selling expenses                                              | 25    | 31    | 9,504,715,284     | 8,950,535,194     |
| 10. General and administration expenses                          | 26    | 31    | 232,988,068,823   | 226,976,152,559   |
| 11. Operating profit (30=20+(21-22)+(24-(25+26))                 | 30    |       | 657,560,414,254   | 562,243,784,547   |
| 12. Other income                                                 | 31    |       | 21,405,197,251    | 42,981,024,216    |
| 13. Other expenses                                               | 32    |       | 8,057,573,188     | 3,269,377,445     |
| 14. Profit from other activities (40=31-32)                      | 40    | 32    | 13,347,624,063    | 39,711,646,771    |
| 15. Accounting profit before tax (50=30+40)                      | 50    |       | 670,908,038,317   | 601,955,431,318   |
| 16. Current corporate income tax expense                         | 51    | 33    | 153,627,347,892   | 126,175,814,457   |
| 17. Deferred corporate tax income (60=50-51-52)                  | 52    | 33    | (16,405,428,406)  | (7,686,183,556)   |
| 18. Net profit after corporate income tax                        | 60    |       | 533,686,118,831   | 483,465,800,417   |
| Attributable to:                                                 |       |       |                   |                   |
| - The Parent company's shareholders                              | 61    |       | 450,110,653,904   | 415,564,502,300   |
| - Non-controlling interests                                      | 62    |       | 83,575,464,927    | 67,901,298,117    |
| 19. Basic earnings per share                                     | 70    | 34    | 1,436             | 1,326             |



Le Anh Nam  
 Chief Accountant

Pham Viet Anh  
 General Director  
 23 March 2018

Nguyen Hoang Long  
 Preparer

Unit: VND

**CONSOLIDATED CASH FLOW STATEMENT**  
 For the year ended 31 December 2017

| ITEMS                                                                      | Codes     | Current year             | Prior year                 |
|----------------------------------------------------------------------------|-----------|--------------------------|----------------------------|
| <b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>                             |           |                          |                            |
| <b>1. Profit before tax</b>                                                | <b>01</b> | <b>670,908,038,317</b>   | <b>601,955,431,318</b>     |
| <b>2. Adjustments for:</b>                                                 |           |                          |                            |
| Depreciation and amortisation of fixed assets                              | 02        | 577,821,892,223          | 465,616,372,740            |
| Provisions                                                                 | 03        | 50,948,114,719           | 249,893,485,708            |
| Foreign exchange gain arising from translating foreign currency items      | 04        | (11,814,937,283)         | (15,122,192,100)           |
| Gain from investing activities                                             | 05        | (186,299,464,673)        | (182,393,683,451)          |
| Interest expense                                                           | 06        | 151,581,427,633          | 122,947,562,199            |
| <b>3. Operating profit before movements in working capital</b>             | <b>08</b> | <b>1,253,145,070,936</b> | <b>1,242,896,976,414</b>   |
| Changes in receivables                                                     | 09        | (157,285,725,106)        | 42,126,926,894             |
| Changes in inventories                                                     | 10        | (9,268,518,334)          | 17,893,806,037             |
| Changes in payables                                                        | 11        | 60,997,880,674           | 170,705,054,838            |
| Changes in prepaid expenses                                                | 12        | (40,530,092,123)         | 74,938,556,024             |
| Changes in trading securities                                              | 13        | -                        | 266,108,066                |
| Interest paid                                                              | 14        | (150,505,437,158)        | (123,170,728,492)          |
| Corporate income tax paid                                                  | 15        | (115,802,951,786)        | (121,759,545,302)          |
| Other cash inflows                                                         | 16        | 2,185,808,333            | -                          |
| Other cash outflows                                                        | 17        | (97,802,665,654)         | (73,168,823,428)           |
| <b>Net cash generated by operating activities</b>                          | <b>20</b> | <b>745,133,369,782</b>   | <b>1,230,728,331,052</b>   |
| <b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>                            |           |                          |                            |
| 1. Acquisition and construction of fixed assets and other long-term assets | 21        | (425,955,055,340)        | (365,120,418,195)          |
| 2. Proceeds from sale, disposal of fixed assets and other long-term assets | 22        | 15,830,993,833           | 58,080,913,148             |
| 3. Cash outflow for lending, buying debt instruments of other entities     | 23        | (926,028,495,000)        | (2,047,519,013,699)        |
| 4. Cash recovered from lending, selling debt instruments of other entities | 24        | 1,535,968,634,149        | 1,024,841,695,000          |
| 5. Other investment                                                        | 25        | -                        | (51,381,375,305)           |
| 6. Cash recovered from investments in other entities                       | 26        | -                        | 1,025,000,000              |
| 7. Interest earned, dividends and profits received                         | 27        | 180,709,444,980          | 171,598,154,620            |
| <b>Net cash generated by/(used in) investing activities</b>                | <b>30</b> | <b>380,525,522,622</b>   | <b>(1,208,475,044,431)</b> |

**CONSOLIDATED CASH FLOW STATEMENT (Continued)**  
 For the year ended 31 December 2017

Unit: VND

| ITEMS                                                                 | Codes     | Current year             | Prior year               |
|-----------------------------------------------------------------------|-----------|--------------------------|--------------------------|
| <b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>                      |           |                          |                          |
| 1. Proceeds from share issue and owners' contributed capital          | 31        | 49,000,000,000           | 7,200,000,000            |
| 2. Proceeds from borrowings                                           | 33        | 298,087,698,150          | 454,919,041,704          |
| 3. Repayments of borrowings                                           | 34        | (547,403,444,757)        | (1,150,787,337,915)      |
| 4. Dividends and profits paid                                         | 36        | (304,140,321,650)        | (231,839,629,612)        |
| <b>Net cash used in financing activities</b>                          | <b>40</b> | <b>(504,456,068,257)</b> | <b>(920,507,925,823)</b> |
| <b>Net increase/(decrease) in cash</b>                                | <b>50</b> | <b>621,202,824,147</b>   | <b>(898,254,639,203)</b> |
| <b>Cash and cash equivalents at the beginning of the year</b>         | <b>60</b> | <b>1,338,548,595,430</b> | <b>2,236,855,073,354</b> |
| <b>Effects of changes in foreign exchange rates</b>                   | <b>61</b> | <b>(298,095,754)</b>     | <b>(51,838,721)</b>      |
| <b>Cash and cash equivalents at the end of the year (70=50+60+61)</b> | <b>70</b> | <b>1,959,453,323,823</b> | <b>1,338,548,595,430</b> |

Preparer  
 Nguyen Hoang Long

Chief Accountant  
 Le Anh Nam

General Director  
 Pham Viet Anh  
 23 March 2018



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*These notes are an integral part of and should be read in conjunction with the accompanying consolidated financial statements*

**1. GENERAL INFORMATION**

**Structure of ownership**

*The Parent Company*

Petrovietnam Transportation Corporation (the "Parent company") was established in Vietnam in accordance with the thirteenth amended Business Registration Certificate No. 0302743192 dated 11 January 2017 issued by the Department of Planning and Investment of Ho Chi Minh City. This Certificate replaced the Business Registration Certificate No. 4103006624 dated 07 May 2007 issued by the Department of Planning and Investment of Ho Chi Minh City. The Parent company is listed on Ho Chi Minh Stock Exchange on 10 December 2007, with stock code as PVT.

The number of employees of the Parent company as at 31 December 2017 is 716 (as at 31 December 2016: 727).

The principal activities of the Parent company are to transport crude oil and gas products, provide marine services, repair vessels and floating vessels, rent and provide vessels and other vehicles for lease.

*The Subsidiaries*

| Company name                                                                                                                                                                                                                | Registered address | Capital contributed proportion | Voting rights | Principle activities                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------------------|---------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Petrovietnam Transportation 186 Truong Cong Dinh Street, Ward 3, Vung Tau City, Ba Ria-Vung Tau Province                                                                                                                    |                    | 99.85%                         | 99.85%        | Transport crude oil and gas products, provide marine services, repair vessels and floating vessels, lease vessels and other vehicles, provide other vehicles for lease, provide recruiting, training and seafarers to oil and gas vessels, and export industrial, agricultural, fishery products and other groceries.                                                                                                                       |
| Ha Noi Joint National Stock Company (hereinafter referred to as "PVTans Hanot")<br>14 <sup>th</sup> Floor, 319 Building - Ministry of Defense Tower, 63 Le Van Luong Street, Trung Hoa Ward, Cau Giay District, Ha Noi City |                    | 50.5%                          | 50.5%         | Transport crude oil and gas products, provide marine services, vessels repair service and floating vessels, lease vessels and other vehicles for lease, export industrial, agricultural, fishery products, household and personal products, provide recruiting and seafarers to domestic customers, real estate management and consulting services, provide domestic tourism services, create software, provide IT solutions and equipment. |
| Southern Petroleum Transportation Tower, 43 Mac Dinh Chi Street, Da Kao Ward, District 1, Ho Chi Minh City                                                                                                                  |                    | 69.63%                         | 69.63%        | Provide maritime transportation to petroleum products, provide petroleum agent services, provide maritime agent and broker services, repair vessels, rent and provide vessels and other vehicles for lease.                                                                                                                                                                                                                                 |
| Pacific Petroleum Transportation Tower, 43 Mac Dinh Chi Street, Da Kao Ward, District 1, Ho Chi Minh City                                                                                                                   |                    | 64.92%                         | 64.92%        | Transport crude oil products, provide vessels and other vehicles for lease, provide maritime agent and vessel broker services, provide marine services and repair vessel services.                                                                                                                                                                                                                                                          |

|                                                                                                                                                                                                             |                                            |        |                                                                                                                                                                                                                                                                                                                                   |                                                                                        |        |        |                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                  |     |     |     |                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                             |                                                                                                                                                                                                                            |    |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|
| International<br>Gas Product<br>Green Power<br>Tower, 35 Ton<br>Shipping Joint<br>Stock<br>Duc Thang<br>Company<br>Street, District<br>1, Ho Chi Minh<br>City<br>"PVT Trans Gas<br>Shipping")<br>Indochina) | 9 <sup>th</sup> Floor,<br>67.74%<br>48.67% | 67.74% | Trade vehicles, provide vessels for lease,<br>provide transportation services by car,<br>domestic waterway and ocean services;<br>provide shipping agent and broker services;<br>trade vessels, provide tallying service and<br>vessel cleaning services, repair vessels at<br>port, provide forwarding and training<br>services. | Indochina<br>Petroleum<br>Viet A Tower,<br>14 <sup>th</sup> Floor,<br>48.67%<br>48.67% | 67.99% | 67.99% | Provide marine transportation services,<br>transportation services by car and domestic<br>waterway, provide broker services,<br>provide vessels, provide shipping agent<br>services, repair vessels at port (not at head<br>office), provide vessels, car and other<br>vehicles for lease, exploit rock, sand, gravel,<br>and clay, provide training services and<br>surface preparation services. | Phung Dong<br>Room 806, 8 <sup>th</sup><br>Floor, Citilight<br>Tower, 45 Vo<br>Street, Dakao<br>Company<br>Ward, District<br>1, Ho Chi Minh<br>City<br>"PVT Trans<br>Phung Dong<br>Viet")<br>Quang Ngai<br>ET, Ton Duc<br>Thang Street,<br>Transportation<br>Tran Phu<br>Ward, Quang<br>Company<br>Ngai City,<br>referred to as<br>"PVT Trans<br>Quang Ngai") | Room No. 04-<br>Transportation<br>06-R2,<br>Corporation<br>Everich<br>Building, 968,<br>3/2 Street,<br>Ward 15,<br>District 11, Ho<br>Chi Minh City<br>Nhat Viet | 51% | 51% | 51% | Provide vessels management service;<br>provided fuels in the form of domestic<br>consumption and temporary import for re-<br>export marine vessels; provide<br>transportation service for LPG in domestic<br>and overseas; provide shipping agency<br>service. | As at 31 December 2017 and 31 December 2016, contributed capital of the Parent company in<br>PVT Trans Indochina is 48.67% of total charter capital in accordance with Business Registration<br>Certificate. However, most of the members of Board of Management and Board of Directors<br>(including the General Director) are the Parent company's representatives, the Parent<br>company has the power to govern the financial and operating policies of an investee enterprise<br>so as to obtain benefits from its activities. Consequently, the Parent company has presented<br>its investment in this company as an investment in subsidiary. | <b>Normal production and business cycle</b><br><br>The Corporation's normal production and business cycle is carried out for a time period of 12<br>months. | <b>Disclosure of information comparability in the consolidated financial statement</b><br><br>Comparative figures are the figures of the audited consolidated financial statements for the<br>year ended 31 December 2016. | 11 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|

2. ACCOUNTING CONVENTION AND FINANCIAL YEAR

Accounting convention

The accompanying consolidated financial statements, expressed in Vietnam Dong ("VND"), are prepared under the historical cost convention and in accordance Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting.

The accompanying consolidated financial statements are not intended to present the consolidated financial position, consolidated results of operations and consolidated cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Vietnam.

Financial year

The Corporation's financial year begins on 1 January and ends on 31 December.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies, which have been adopted by the Corporation in the preparation of these consolidated financial statements, are as follows:

Estimates

The preparation of consolidated financial statements in conformity with Vietnamese Accounting Standards, accounting regime for enterprises and legal regulations relating to financial reporting requires the Board of Directors to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the financial year. Although these accounting estimates are based on the Board of Directors' best knowledge, actual results may differ from those estimates.

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Parent company and enterprises controlled by the Parent company (its subsidiaries) up to 31 December each year. Control is achieved where the Parent company has the power to govern the financial and operating policies of an investee enterprise so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the Parent company.

Intragroup transactions and balances are eliminated in full on consolidation.

Non-controlling interests consist of the amount of those non-controlling interests at the date of the original business combination (see below) and the non-controlling interests' share of changes in equity since the date of the combination. Losses in subsidiaries are respectively attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Business combinations

On acquisition, the assets and liabilities and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognised as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired is credited to profit and loss in the period of acquisition.

The non-controlling interests are initially measured at the non-controlling shareholders' proportion of the net fair value of the assets, liabilities and contingent liabilities recognised.

**Investments in associates**

An associate is an entity over which the Parent company has significant influence and that is neither a subsidiary nor an interest in joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting. Interests in associates are carried in the balance sheet at cost as adjusted by post-acquisition changes in the Parent company's share of the net assets of the associate. Losses of an associate in excess of the Parent company's interest in that associate (which includes any long-term interests that, in substance, form part of the Parent company's net investment in the associate) are not recognised.

Where a group entity transacts with an associate of the Parent company, unrealised profits and losses are eliminated to the extent of the Parent company's interest in the relevant associate.

**Financial instruments**

**Initial recognition**

**Financial assets:** At the date of initial recognition, financial assets are recognised at cost plus transaction costs that are directly attributable to the acquisition of the financial assets. Financial assets of the Corporation comprise cash and cash equivalents, trade and other receivables, financial investments.

**Financial liabilities:** At the date of initial recognition financial liabilities are recognised at cost plus transaction costs that are directly attributable to the issue of the financial liabilities. Financial liabilities of the Corporation comprise trade and other payables, accrued expenses and borrowings.

**Subsequent measurement**

Currently, there are no requirements for the subsequent measurement of the financial instruments after initial recognition.

**Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, demand deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**Financial investments**

**Held-to-maturity investments**

Held-to-maturity investments comprise investments that the Corporation has the positive intent or ability to hold to maturity. Held-to-maturity investments comprise of term deposits held to maturity to earn periodic interest.

Interest income from held-to-maturity investments is recognised in the income statement on accrual basis.

**Equity investments in other entities**

Equity investments in other entities represent the Corporation's investments in ordinary shares of the entities over which the Corporation has no control, joint control, or significant influence.

Financial investments are carried at cost less provision for impairment. Provision for equity investments is made in accordance with prevailing accounting regulation.

**Receivables**

Receivables represent the amounts recoverable from customers or other debtors and are stated at book value less provision for doubtful debts.

Provision for doubtful debts is made for receivables that are overdue for six months or more, or when the debtor is in dissolution, in bankruptcy, or is experiencing similar difficulties and so may be unable to repay the debt.

**Inventories**

Inventories are stated at the lower of cost and net realizable value. Costs comprise direct materials and where applicable those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the First in first out ("FIFO") method. Net realizable value represents the estimated selling price less all estimated costs to completion and costs to be incurred in marketing, selling and distribution.

The evaluation of necessary provision for inventory obsolescence follows current prevailing accounting regulations which allow provisions to be made for obsolete, damaged, or sub-standard inventories and for those which have costs higher than net realisable values as at the balance sheet date.

**Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less accumulated depreciation.

The costs of purchased tangible fixed assets comprise their purchase prices and any directly attributable costs of bringing the assets to their working conditions and locations for their intended use. The costs of tangible fixed assets formed from construction investment by contractual mode or self-construction or self-generating process are the settled costs of the invested construction projects in accordance with the prevailing State's regulations on investment and construction management, directly-related expenses and registration fee (if any). In the event the construction project has been completed and put into use but the settled costs thereof have not been approved, the cost of tangible fixed assets is recognised at the estimated cost based on the actual cost incurred. The estimated cost will be adjusted according to the settled costs approved by competent authorities.

Tangible fixed assets are depreciated using the straight-line method over their following estimated useful lives:

| Years   |                          |
|---------|--------------------------|
| 10      | Buildings and structures |
| 03 - 08 | Machinery and equipment  |
| 05 - 25 | Transport vehicles       |
| 02 - 08 | Office equipment         |

**Fixed assets' overhaul expenses**

Vessels are required to be dry-docked periodically, it comprises costs of repair and maintenance of the vessel in accordance with technical requirements to restore operating condition and capability of the vessel. According to prevailing accounting regulations, the Corporation may recognize overhaul expenses as actually incurred or make a provision annually based on the budget. The Corporation and its subsidiaries currently apply overhaul expenses recognition for transport vessels as follows:

- For oil tankers and bulk carriers: major repair and maintenance costs will be recognized when incurred and allocated to the consolidated income statement using the straight-line method over the period through the next dry-docking;
- For crude oil tankers and LPG carriers: major repair and periodical maintenance are recorded in the annual consolidated income statement on an accrual basis based on the budget until the expected dry-docking time. If the actual dry-docking expenses is larger than the provision amount according to the budget or vice versa, the difference is recognized in the consolidated income statement for that fiscal year.

In presenting consolidated financial statements, the Corporation did not use accounting policy for recognizing dry-docking expenses consistently due to the technical characteristics and business characteristics of each of the groups mentioned above at the Corporation and its subsidiaries. If the Corporation applied consistently accounting policies for dry-docking expenses as accrual basis, the cost of the year would increase an estimated amount of VND 107 billion.



## Operating lease

Leases are classified as operating leases when the lessor still enjoys the majority of the rewards and is subject to the risks of ownership.

### The Corporation as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

### The Corporation as lessee

Rentals payable under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the relevant lease.

## Intangible assets and amortization

Intangible assets represent land use rights, computer software which state at cost less accumulated amortization.

Land use rights comprise total actual expenses directly related to using land. Land use rights with definite term are amortized using the straight-line method over the duration of the right to use the land. Land use rights with indefinite term are not amortized.

Computer software is stated at cost less accumulated amortization. Computer software is amortized using the straight-line method over the period from 3 to 6 years.

## Prepayments

Prepayments are expenses which have already been paid but relate to results of operations of multiple accounting years. These expenses include overhauling expenses, office rentals, ship insurance fee and other types of prepayments which are expected to provide future economic benefits to the Corporation in future. These expenditures have been capitalised as prepayments, and are allocated to the income statement using the straight-line method in accordance with the current prevailing accounting regulations.

## Payable provisions

Payable provisions are recognised when the Corporation has a present obligation as a result of a past event, and it is probable that the Corporation will be required to settle that obligation. Provisions are measured at the Board of Directors' best estimate of the expenditure required to settle the obligation as at the balance sheet date.

## Revenue recognition

Revenue from the sale of goods is recognised when all five (5) following conditions are satisfied:

- (a) The Corporation has transferred to the buyer the significant risks and rewards of ownership of the goods;
- (b) The Corporation retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- (c) The amount of revenue can be measured reliably;
- (d) It is probable that the economic benefits associated with the transaction will flow to the Corporation; and
- (e) The costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue of a transaction involving the rendering of services is recognised when the outcome of such transactions can be measured reliably. Where a transaction involving the rendering of services is attributable to several years, revenue is recognised in each year by reference to the percentage of completion of the transaction at the balance sheet date of that year. The outcome of a transaction can be measured reliably when all four (4) following conditions are satisfied:

- (a) The amount of revenue can be measured reliably;
- (b) It is probable that the economic benefits associated with the transaction will flow to the Corporation;
- (c) The percentage of completion of the transaction at the balance sheet date can be measured reliably; and
- (d) The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

Interest income is accrued on a time basis, by reference to the principal outstanding and at the applicable interest rate.

Dividend income from investments is recognised when the Corporation's right to receive payment has been established.

#### **Foreign currencies**

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction date. The balances of monetary items denominated in foreign currencies as at the balance sheet date are retranslated at the exchange rates on the same date. Exchange differences arising from the translation of these accounts are recognised in the consolidated income statement.

#### **Borrowing costs**

Borrowing costs are recognised in the income statement in the year when incurred unless they are capitalised in accordance with Vietnamese Accounting Standard No. 16 "Borrowing costs". Accordingly, borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the cost of those assets. For specific borrowings for the purpose of construction of fixed assets and investment properties, borrowing costs are capitalised even when the construction period is under 12 months.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax. The tax currently payable is based on taxable income for the year. Taxable income differs from profit before tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years (including loss carried forward, if any) and it further excludes items that are never taxable or deductible. Deferred tax is recognised on significant differences between carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit and are accounted for using balance sheet liability method. Deferred tax liabilities are generally recognised for all temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which deductible temporary differences can be utilised. Deferred tax is calculated at the tax rates that are expected to apply in the year when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same tax authority and the Corporation intends to settle its current tax assets and liabilities on a net basis.

The determination of the tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and their ultimate determination depends on the results of the tax authorities' examinations.

Other taxes are paid in accordance with the prevailing tax laws in Vietnam.



4. CASH AND CASH EQUIVALENTS

|                  | Closing balance          | Opening balance          |
|------------------|--------------------------|--------------------------|
| Cash on hand     | 1,667,095,547            | 4,089,188,717            |
| Demand deposits  | 273,259,529,608          | 250,209,738,745          |
| Cash in transit  | -                        | 56,800,000               |
| Cash equivalents | 1,684,526,698,668        | 1,084,192,867,968        |
|                  | <u>1,959,453,323,823</u> | <u>1,338,548,595,430</u> |

Cash equivalents represent time deposits in Vietnam Dong and United States Dollar with maturity term from 1 to 3 months at commercial banks.

In addition, the balance included time deposits at commercial banks with the amount of VND 108,998,400,406 in the co-owner account with Dung Quat Shipbuilding Industry Company Limited ("DQS"). This account was used for the management of the disbursement amount of building project of the 105,000 DWT oil vessels. PVTtrans Pacific (the Corporation's subsidiary) transferred the disbursement amount into this account to joint-manage and joint-control with DQS only when obtaining the documentation signed by all of the legal representative or all of the authorized persons and stamped by both account owners together with the disbursement papers. PVTtrans Pacific is entitled to all the rights and the use of all the interest amounts earned during the period of opening the co-owner account.

5. FINANCIAL INVESTMENTS

|                 | Closing balance        | Opening balance          |
|-----------------|------------------------|--------------------------|
| Cost            | 961,028,495,000        | 1,559,919,013,699        |
| Carrying amount | 961,028,495,000        | 1,559,919,013,699        |
|                 | <u>961,028,495,000</u> | <u>1,559,919,013,699</u> |

(\*) Term deposits represent term deposits in Vietnam Dong with remaining maturity term from 3 months to less than 12 months at commercial banks and interest rate ranging from 5.2% to 9% per annum (as at 31 December 2016: from 4.3% to 6.1% per annum).

The Corporation has used a number of deposit contracts at commercial banks with a total amount of VND 60 billion as collateral for the guarantee letter of credit guaranteeing the implementation of economic contracts.

6. SHORT-TERM TRADE RECEIVABLES

|                                                     | Closing balance        | Opening balance        |
|-----------------------------------------------------|------------------------|------------------------|
| a) Trade receivables from third parties             | 9,276,705,184          | 88,266,053,114         |
| Sellan Gas Company Limited                          | 94,153,406,560         | -                      |
| Premier Oil Vietnam Offshore B.V                    | 48,290,061,926         | 47,402,573,908         |
| Others                                              | 148,954,056,348        | 190,264,557,996        |
| b) Trade receivables from related parties (Note 37) | 416,469,830,532        | 320,654,452,921        |
|                                                     | <u>717,144,060,550</u> | <u>646,587,637,939</u> |

7. OTHER RECEIVABLES

| a) Short-term                                                                    |                 | b) Long-term           |                 |
|----------------------------------------------------------------------------------|-----------------|------------------------|-----------------|
| Closing balance                                                                  | VND             | Closing balance        | VND             |
| Deposits and mortgages                                                           | 43,675,318,500  | Deposits and mortgages | 8,775,317,837   |
| Advance to employees                                                             | 5,789,722,700   | Deposits and mortgages | 7,635,948,737   |
| Accrued interest income from time deposit                                        | 26,376,684,287  |                        |                 |
| Remuneration of the Board of Directors and the Supervisory Board                 | 252,000,000     |                        |                 |
| Other receivables from related parties                                           | 9,168,948,302   |                        |                 |
| (Note 37)                                                                        |                 |                        |                 |
| Other receivables                                                                |                 |                        |                 |
| - Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch (*) | 80,000,000,000  |                        |                 |
| - Quoc Viet Marine Transport Joint Stock Company                                 | 13,321,603,903  |                        |                 |
| - Others                                                                         | 19,179,031,462  |                        |                 |
|                                                                                  | 197,763,309,154 |                        |                 |
| Opening balance                                                                  | VND             | Opening balance        | VND             |
| Deposits and mortgages                                                           | 542,898,000     | Deposits and mortgages | 152,120,457,694 |
| Advance to employees                                                             | 5,250,009,959   |                        |                 |
| Accrued interest income from time deposit                                        | 19,809,751,002  |                        |                 |
| Remuneration of the Board of Directors and the Supervisory Board                 | 174,000,000     |                        |                 |
| Other receivables from related parties                                           | 7,698,147,018   |                        |                 |
| (Note 37)                                                                        |                 |                        |                 |
| Other receivables                                                                |                 |                        |                 |
| - Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch (*) | 80,000,000,000  |                        |                 |
| - Quoc Viet Marine Transport Joint Stock Company                                 | 13,353,185,767  |                        |                 |
| - Others                                                                         | 25,292,465,948  |                        |                 |
|                                                                                  | 197,763,309,154 |                        |                 |

(\*) Compensation represents receivables of PVTrans Pacific (subsidiary) regarding to deposit contract at Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch. According to judgement court No. 02/2015/HST dated 7 January 2015 (People's Supreme Court of Ho Chi Minh City), Huynh Thi Huynh Nhu and Vo Tuan Anh (accused members) have joint responsibility for reimbursement to PVTrans Pacific. However, the Board of Directors had assessed the recoverability of the amount and made full provision in 2012.

8. BAD DEBTS

| Customer                                                                   |                 | Customer                                                                   |                 |
|----------------------------------------------------------------------------|-----------------|----------------------------------------------------------------------------|-----------------|
| Closing balance                                                            | VND             | Closing balance                                                            | VND             |
| Quoc Viet Marine Transport Joint Stock Company                             | 14,019,963,009  | Quoc Viet Marine Transport Joint Stock Company                             | 14,037,189,480  |
| Vitol Asia Pte Ltd.                                                        | 1,987,493,850   | Vitol Asia Pte Ltd.                                                        | 1,992,316,800   |
| Navig8 Pool Inc.                                                           | 615,354,750     | Navig8 Pool Inc.                                                           | 619,506,240     |
| Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch | 80,000,000,000  | Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch | 80,000,000,000  |
| Others                                                                     | 13,130,940,954  | Others                                                                     | 8,140,328,464   |
|                                                                            | 109,753,752,563 |                                                                            | 104,789,340,984 |
| Opening balance                                                            | VND             | Opening balance                                                            | VND             |
| Quoc Viet Marine Transport Joint Stock Company                             | 14,019,963,009  | Quoc Viet Marine Transport Joint Stock Company                             | 14,037,189,480  |
| Vitol Asia Pte Ltd.                                                        | 1,987,493,850   | Vitol Asia Pte Ltd.                                                        | 1,992,316,800   |
| Navig8 Pool Inc.                                                           | 615,354,750     | Navig8 Pool Inc.                                                           | 619,506,240     |
| Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch | 80,000,000,000  | Vietnam Joint Stock Commercial Bank for Industry and Trade - Nha Be Branch | 80,000,000,000  |
| Others                                                                     | 13,130,940,954  | Others                                                                     | 8,140,328,464   |
|                                                                            | 109,753,752,563 |                                                                            | 104,789,340,984 |

9. INVENTORIES

| Closing balance    |                | Closing balance    |                |
|--------------------|----------------|--------------------|----------------|
| Cost               | VND            | Cost               | VND            |
| Goods in transit   | 689,888,391    | Goods in transit   | 95,424,000     |
| Raw materials      | 90,821,863,520 | Raw materials      | 83,324,050,023 |
| Tools and supplies | 20,614,790     | Tools and supplies | 17,814,790     |
| Work in progress   | 4,521,274,090  | Work in progress   | 221,977,089    |
| Merchandise        | 94,059,596     | Merchandise        | 3,219,916,151  |
|                    | 96,147,700,387 |                    | 86,879,182,053 |
| Opening balance    | VND            | Opening balance    | VND            |
| Goods in transit   | 689,888,391    | Goods in transit   | 95,424,000     |
| Raw materials      | 90,821,863,520 | Raw materials      | 83,324,050,023 |
| Tools and supplies | 20,614,790     | Tools and supplies | 17,814,790     |
| Work in progress   | 4,521,274,090  | Work in progress   | 221,977,089    |
| Merchandise        | 94,059,596     | Merchandise        | 3,219,916,151  |
|                    | 96,147,700,387 |                    | 86,879,182,053 |

**PETROVIETNAM TRANSPORTATION CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FORM B 09-DN/HN**

**10. TANGIBLE FIXED ASSETS**

|                                  | Buildings and<br>structures<br>VND | Machinery and<br>equipment<br>VND | Transport<br>vehicles<br>VND | Office<br>equipment<br>VND | Total<br>VND        |
|----------------------------------|------------------------------------|-----------------------------------|------------------------------|----------------------------|---------------------|
| <b>COST</b>                      |                                    |                                   |                              |                            |                     |
| Opening balance                  | 545,454,545                        | 9,721,614,390                     | 7,889,378,681,060            | 10,960,831,502             | 7,910,606,581,497   |
| Additions                        | -                                  | -                                 | 386,787,836,788              | 1,502,897,567              | 388,290,734,355     |
| Disposals                        | (15,728,271)                       | -                                 | (56,569,917,133)             | (43,684,000)               | (56,629,329,404)    |
| Addition by capital contribution | -                                  | -                                 | 106,092,018,500              | -                          | 106,092,018,500     |
| Closing balance                  | 529,726,274                        | 9,721,614,390                     | 8,325,688,619,215            | 12,420,045,069             | 8,348,360,004,948   |
| <b>ACCUMULATED DEPRECIATION</b>  |                                    |                                   |                              |                            |                     |
| Opening balance                  | (327,272,710)                      | (8,441,029,353)                   | (2,837,786,737,493)          | (6,698,845,862)            | (2,853,253,885,418) |
| Charge for the year              | (54,545,448)                       | (793,189,962)                     | (573,214,213,045)            | (2,543,913,015)            | (576,605,861,470)   |
| Disposals                        | 11,009,790                         | -                                 | 42,424,961,529               | 43,684,000                 | 42,479,655,319      |
| Closing balance                  | (370,808,368)                      | (9,234,219,315)                   | (3,368,575,989,009)          | (9,199,074,877)            | (3,387,380,091,569) |
| <b>NET BOOK VALUE</b>            |                                    |                                   |                              |                            |                     |
| Closing balance                  | 158,917,906                        | 487,395,075                       | 4,957,112,630,206            | 3,220,970,192              | 4,960,979,913,379   |
| Opening balance                  | 218,181,835                        | 1,280,585,037                     | 5,051,591,943,567            | 4,261,985,640              | 5,057,352,696,079   |

As presented in Note 22, the Corporation has pledged some of its transport vehicles with the total cost and net book value as at 31 December 2017 of VND 5,699,231,188,027 and VND 4,062,889,439,571, respectively (as at 31 December 2016: VND 5,754,188,688,864 and VND 4,159,277,968,464 respectively), to secure loans granted to the Corporation and issue guarantee letter for the payment.

The cost of the Corporation's fixed assets as at 31 December 2017 includes the amounts of VND 178,970,717,324 (as at 31 December 2016: VND 86,511,496,120) of assets which have been fully depreciated but are still in use.

During the year, the Board of Directors has changed the estimated useful life of Hercules vessel from 15 years to 12.5 years. The Board of Directors believes that the change in useful life is in line with the technical situation and the plan to exploit this vessel. This change has led to an increase in depreciation expense and a decrease in profit before tax an amount of VND 93,907,338,170 if the depreciation expense is recognized over the useful life as in the previous year. In addition, due to change in exploitation plan of this vessel, the Board of Directors made a reversal provision for overhaul expenses of Hercules vessel with an amount of VND 43,593,614,860, the profit before tax has been increased by the same amount (see Note 20).

11. INCREASES, DECREASES IN INTANGIBLE ASSETS

|                                 | Land use rights | Software        | Certificate   | Total           |
|---------------------------------|-----------------|-----------------|---------------|-----------------|
| <b>COST</b>                     |                 |                 |               |                 |
| Opening balance                 | 2,300,000,000   | 4,750,899,007   | 126,340,550   | 7,177,239,557   |
| Additions                       | -               | 1,764,884,506   | 50,000,000    | 1,814,884,506   |
| Decreases                       | (86,962,936)    | -               | -             | (86,962,936)    |
| Closing balance                 | 2,213,037,064   | 6,515,783,513   | 176,340,550   | 8,905,161,127   |
| <b>ACCUMULATED AMORTISATION</b> |                 |                 |               |                 |
| Opening balance                 | (226,351,546)   | (1,809,601,102) | (126,340,550) | (2,162,293,198) |
| Charge for the year             | (34,352,676)    | (1,176,469,742) | (5,208,335)   | (1,216,030,753) |
| Decreases                       | 16,455,494      | -               | -             | 16,455,494      |
| Closing balance                 | (244,248,728)   | (2,986,070,844) | (131,548,885) | (3,361,868,457) |
| <b>NET BOOK VALUE</b>           |                 |                 |               |                 |
| Closing balance                 | 1,968,788,336   | 3,529,712,669   | 44,791,665    | 5,543,292,670   |
| Opening balance                 | 2,073,648,454   | 2,941,297,905   | -             | 5,014,946,359   |

Investments in associates:

|                                                              |                 |     |
|--------------------------------------------------------------|-----------------|-----|
|                                                              | Closing balance | VND |
| Cost of investments in associates                            | 150,037,720,000 |     |
| Share of post-acquisition profits, net of dividends received | 43,648,804,453  |     |
|                                                              | 188,948,125,750 |     |
|                                                              | Opening balance | VND |

Detailed information about investment in associates as at 31 December 2017 as follows:

|                                                               |                 |     |
|---------------------------------------------------------------|-----------------|-----|
|                                                               | Closing balance | VND |
| PTSC Production Services Joint Stock Company                  | 98,000,000,000  |     |
| Cuu Long Petro Gas Service Transportation Joint Stock Company | 52,037,720,000  |     |
|                                                               | 150,037,720,000 |     |
|                                                               | Opening balance | VND |

PTSC Production Services Joint Stock Company was established in accordance with Business Registration Certificate No. 3501811660 issued by the Department of Planning and Investment of Ba Ria-Vung Tau Province on 01 April 2011. As at 31 December 2016 and 31 December 2015, the Corporation contributed VND 98 billion, equivalent to 49% total charter capital in accordance with Business Registration Certificate. The principal activities of this company are to provide taxi services supporting services for crude oil and natural gas exploitation activities; to supply human resources in gas and oil industry.

Cuu Long Petro Gas Service Transportation Joint Stock Company was established in accordance with Business Registration Certificate No. 4103006914 issued by the Department of Planning and Investment of Ho Chi Minh City on 4 June 2007. The Corporation contributed VND 52,037,720,000, equivalent to 22.63% total charter capital in accordance with Business Registration Certificate. The principal activities of this company are to provide taxi services under contract, in fixed routes, provide transportation services by car, by domestic waterway, trade vehicles, machinery, transportation spare parts, gas product such as LPG, CNG, LNG, provide petroleum agent services; vehicles docking services; real estate trade, office leasing; hotel and restaurant business; provide domestic and international tourism services; provide stop and parking areas; invest, manufacture and trade hydropower plants; provide transportation services by bus; provide marine transportation services and trade fertilizers.

Summarised financial information of associates is set out below:

|                                         |                   |                   |                                         |
|-----------------------------------------|-------------------|-------------------|-----------------------------------------|
| Net profit                              | 55,938,261,902    | 27,116,030,203    | Net profit of investments in associates |
|                                         | 55,944,341,581    | 26,785,452,437    |                                         |
| Current Year                            | VND               | Prior Year        |                                         |
| Net assets of investments in associates | 193,686,524,453   | 188,948,125,750   |                                         |
|                                         | 532,075,879,594   | 523,160,414,791   |                                         |
| Total liabilities                       | (333,005,912,823) | (287,292,588,494) | Net assets                              |
| Total assets                            | 865,081,792,417   | 810,453,003,285   |                                         |
| Closing balance                         | VND               | Opening balance   | VND                                     |

**13. EQUITY INVESTMENT IN OTHER ENTITIES**

|                 |      |           |     |                |   |                    |                |   |
|-----------------|------|-----------|-----|----------------|---|--------------------|----------------|---|
| Closing balance | Cost | Provision | VND | 45,937,767,300 | - | PV KEEZ Pte., Ltd. | 45,937,767,300 | - |
| Opening balance | Cost | Provision | VND | 45,937,767,300 | - |                    | 45,937,767,300 | - |

According to Certificate of investment in overseas issued by the Ministry of Planning and Investment dated 16 July 2010, the Corporation is allowed to make joint-venture with three foreign companies to establish PV KEEZ PTE., LTD. in Singapore with the purpose of providing tankers and producing crude oil for Chim Sao and Dua oil fields. The total investment capital of this project is USD 405 million, in which the investment capital of Vietnamese investor in overseas is USD 9 million. As at 31 December 2017 and 31 December 2016, the Corporation has contributed of USD 2,389,343.

As at 31 December 2017, there is no indicator of impairment of investments in other entities, therefore, no provision was made.

**14. LONG-TERM PREPAYMENTS**

|                                                     |                       |                       |
|-----------------------------------------------------|-----------------------|-----------------------|
| Overhaul expenses for oil tankers and bulk carriers | 54,655,827,038        | 27,646,712,101        |
| Prepaid expenses for tools, supplies                | 123,193,702           | -                     |
| Others long-term prepayments                        | 7,408,482,525         | 649,440,154           |
|                                                     | <b>62,187,503,265</b> | <b>28,296,152,255</b> |
| Closing balance                                     | VND                   | VND                   |
| Opening balance                                     |                       |                       |

## 15. DEFERRED TAX ASSETS

|                 |     |     |                                                                                   |                |                |
|-----------------|-----|-----|-----------------------------------------------------------------------------------|----------------|----------------|
| Opening balance | VND | 20% | Corporate income tax rates used for determination of value of deferred tax assets | 30,243,902,936 | 13,838,474,530 |
| Closing balance | VND | 20% | Corporate income tax rates used for determination of value of deferred tax assets | 30,243,902,936 | 13,838,474,530 |

16. SHORT-TERM TRADE PAYABLE

|                                                                                                                                            | Closing balance        | Opening balance        |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------|------------------------|
| <b>a) Short-term trade payables to third parties</b>                                                                                       | <b>94,117,356,740</b>  | <b>8,609,965,699</b>   |
| Venus Gas One Member Company Limited                                                                                                       | 55,295,685,768         | 41,477,113,042         |
| Fgas Petrol Joint Stock Company                                                                                                            | 11,926,699,609         | 11,955,552,412         |
| Wallem Ship Management Ltd                                                                                                                 | 10,009,543,285         | 10,009,543,285         |
| Quoc Viet Marine Transport Joint Stock Company                                                                                             | -                      | 3,298,569,756          |
| Monjasa Pte Ltd                                                                                                                            | -                      | 2,444,456,540          |
| Teekay Chartering Ltd                                                                                                                      | 205,926,206,286        | 228,111,145,815        |
| Others                                                                                                                                     | -                      | -                      |
| <b>b) Short-term trade payables to related parties (Note 37)</b>                                                                           | <b>305,058,480,345</b> | <b>350,166,715,973</b> |
| The Corporation has the ability to repay all amount of short-term trade payables to suppliers as at 31 December 2017 and 31 December 2016. | <b>682,333,972,033</b> | <b>656,073,062,522</b> |

17. TAXES AND OTHER RECEIVABLES FROM/PAYABLES TO THE STATE BUDGET

|                         | Receivable during the year | Received during the year | Closing balance        | Opening balance       |
|-------------------------|----------------------------|--------------------------|------------------------|-----------------------|
| <b>a) Receivables</b>   |                            |                          |                        |                       |
| Value added tax         | 20,740,766                 | 1,517,480,333            | 1,517,480,333          | 1,517,480,333         |
| Import, export tax      | -                          | 859,071,910              | 859,071,910            | 859,071,910           |
| Corporate income tax    | 695,118,297                | 9,169,275                | 9,169,275              | 9,169,275             |
| Other taxes             | -                          | 2,043,275,580            | 2,043,275,580          | 2,043,275,580         |
| <b>b) Payables</b>      |                            |                          |                        |                       |
| Value added tax         | 148,694,863,758            | 146,873,345,442          | 11,216,884,966         | 11,216,884,966        |
| Import, export tax      | 6,894,235,860              | 2,058,185,247            | 4,789,681,002          | 4,789,681,002         |
| Corporate income tax    | 153,627,347,892            | 115,117,002,764          | 80,400,126,084         | 80,400,126,084        |
| Personal income tax     | 27,002,894,020             | 26,266,543,644           | 4,087,735,763          | 4,087,735,763         |
| Foreign contractor tax  | 9,150,955,734              | 9,168,676,331            | 166,840,856            | 166,840,856           |
| Business license tax    | 34,000,000                 | 34,000,000               | -                      | -                     |
| Other taxes             | 2,197,243,352              | 1,411,619,970            | 785,623,382            | 785,623,382           |
| <b>54,774,724,835</b>   | <b>347,601,540,616</b>     | <b>300,929,373,398</b>   | <b>101,446,892,053</b> | <b>54,774,724,835</b> |
| Payable during the year |                            |                          |                        |                       |
| Opening balance         |                            |                          |                        |                       |
| <b>54,774,724,835</b>   | <b>347,601,540,616</b>     | <b>300,929,373,398</b>   | <b>101,446,892,053</b> | <b>54,774,724,835</b> |

18. ACCRUED EXPENSES

|                              | Closing balance       | Opening balance       |
|------------------------------|-----------------------|-----------------------|
| <b>a) Short-term</b>         |                       |                       |
| Interest expenses            | 26,105,000,956        | 20,462,789,808        |
| Vessel rental fee            | -                     | 8,685,128,571         |
| Overhaul for vessel          | 855,962,747           | 2,345,414,914         |
| Guarantee and management fee | 2,056,711,488         | 1,763,930,508         |
| Commission expenses          | 846,177,964           | 714,625,751           |
| Others                       | 17,743,406,302        | 9,002,794,755         |
| <b>47,607,259,457</b>        | <b>47,607,259,457</b> | <b>42,974,684,307</b> |
| <b>b) Long-term</b>          |                       |                       |
| Commission expenses          | 4,727,694,597         | 4,739,131,730         |
| Others                       | -                     | 2,052,476,154         |
| <b>4,727,694,597</b>         | <b>4,727,694,597</b>  | <b>6,791,607,884</b>  |



**PETROVIETNAM TRANSPORTATION CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

FORM B 09-DN/HN

**19. OTHER PAYABLES**

|                                             | Closing balance        | Opening balance        |
|---------------------------------------------|------------------------|------------------------|
| <b>a) Short-term</b>                        | VND                    | VND                    |
| Surpluses in assets awaiting solution       | 212,983,106            | 217,312,504            |
| Trade union fee                             | 1,226,825,029          | 1,737,081,897          |
| Social insurance                            | 793,934,787            | 740,097,305            |
| Health insurance                            | 63,172,681             | 62,615,509             |
| Unemployment insurance                      | 45,314,027             | 52,571,975             |
| Short-term deposits received                | 9,256,948,892          | 9,267,766,271          |
| Dividends payable                           | 2,201,536,212          | 1,087,509,650          |
| Other payables to related parties (Note 37) | 182,809,212,225        | 119,510,726,763        |
| Others                                      | 21,214,904,720         | 47,054,473,491         |
| <b>b) Long-term</b>                         | <u>217,824,831,679</u> | <u>179,730,155,365</u> |
| Long-term deposits received                 | 32,352,083,653         | 34,268,483,653         |
|                                             | <u>32,352,083,653</u>  | <u>34,268,483,653</u>  |

**20. PROVISIONS**

|                                                                                                                                                                                              | Provisions for<br>overhaul of<br>fixed assets | Other provisions     | Total                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------|------------------------|
|                                                                                                                                                                                              | VND                                           | VND                  | VND                    |
| Opening balance                                                                                                                                                                              | 283,981,402,314                               | 3,653,114,267        | 287,634,516,581        |
| Additional provisions for<br>the year                                                                                                                                                        | 137,338,301,521                               | 3,727,698,439        | 141,065,999,960        |
| Reversal of provisions (*)                                                                                                                                                                   | (95,082,296,820)                              | -                    | (95,082,296,820)       |
| Utilisation of provisions                                                                                                                                                                    | (89,061,594,625)                              | (954,425,335)        | (90,016,019,960)       |
| Closing balance                                                                                                                                                                              | <u>237,175,812,390</u>                        | <u>6,426,387,371</u> | <u>243,602,199,761</u> |
| (*) Reversal of provisions mainly reflects the reversal of provision for overhaul of Hercules vessel with an amount of VND 43,593,614,860 due to change in exploitation plan of this vessel. |                                               |                      |                        |

**Details of provisions:**

|                         | Closing balance        | Opening balance        |
|-------------------------|------------------------|------------------------|
|                         | VND                    | VND                    |
| Current liabilities     | 153,383,069,852        | 216,133,723,286        |
| Non-current liabilities | 90,219,129,909         | 71,500,793,295         |
|                         | <u>243,602,199,761</u> | <u>287,634,516,581</u> |

**21. LONG-TERM TRADE PAYABLES**

|                                             | Closing balance        | Opening balance        |
|---------------------------------------------|------------------------|------------------------|
|                                             | VND                    | VND                    |
| Long-term trade payables to related parties | 288,613,920,000        | 317,475,312,000        |
| Vietnam National Oil and Gas Group          | <u>288,613,920,000</u> | <u>317,475,312,000</u> |

Long-term trade payables represent the cost of 104,000 DWT oil vessel purchased from PetroVietnam amounting to VND 618,458,400,000. According to Resolution No.6658/NQ-DKVN dated 26 July 2011 issued by PetroVietnam, this amount would be repaid in instalment within 15 years starting from the date on which 104,000 DWT oil vessel was putted in use (November 2013). The payable bears interest at the rate of 5% per annum.

**PETROVIETNAM TRANSPORTATION CORPORATION**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FORM B 09-DN/HN**

The outstanding payables are repayable as follows:

|  | Closing balance  | Opening balance  | On demand or within one year | In the second year | In the third to fifth year inclusive | After five years | Less: Amount due for settlement within 12 months (shown under short-term trade payables) | Amount due for settlement after 12 months |
|--|------------------|------------------|------------------------------|--------------------|--------------------------------------|------------------|------------------------------------------------------------------------------------------|-------------------------------------------|
|  |                  |                  |                              |                    |                                      |                  |                                                                                          |                                           |
|  | VND              | VND              |                              |                    |                                      |                  |                                                                                          |                                           |
|  | 28,861,392,000   | 28,861,392,000   |                              |                    |                                      |                  |                                                                                          |                                           |
|  | 28,861,392,000   | 28,861,392,000   |                              |                    |                                      |                  |                                                                                          |                                           |
|  | 86,584,176,000   | 173,168,352,000  |                              |                    |                                      |                  |                                                                                          |                                           |
|  | 202,029,744,000  | 317,475,312,000  |                              |                    |                                      |                  |                                                                                          |                                           |
|  | 346,336,704,000  | 288,613,920,000  |                              |                    |                                      |                  |                                                                                          |                                           |
|  | (28,861,392,000) | (28,861,392,000) |                              |                    |                                      |                  |                                                                                          |                                           |
|  | 317,475,312,000  | 288,613,920,000  |                              |                    |                                      |                  |                                                                                          |                                           |

**22. LOANS**

|  | Closing balance   | In the year     | Amount            | Opening balance   | Loans |
|--|-------------------|-----------------|-------------------|-------------------|-------|
|  |                   |                 |                   |                   |       |
|  | VND               | VND             | VND               | VND               |       |
|  | 2,962,124,604,168 | 298,087,698,150 | 570,258,233,682   | 2,962,124,604,168 |       |
|  | 2,689,954,068,636 |                 | 2,689,954,068,636 |                   |       |

The Corporation has the ability to repay all outstanding loans as at 31 December 2017 and 31 December 2016.

The details of loans and guarantees as at the balance sheet date are as follows:

|  | Closing balance   | Opening balance   | VND | VND |                                                                                                                          |
|--|-------------------|-------------------|-----|-----|--------------------------------------------------------------------------------------------------------------------------|
|  |                   |                   |     |     |                                                                                                                          |
|  |                   |                   |     |     |                                                                                                                          |
|  | 865,707,465,519   | 1,086,342,693,380 |     |     | Citibank Vietnam                                                                                                         |
|  | 555,000,727,024   | 658,463,808,629   |     |     | Vietnam Public Joint Stock Commercial Bank                                                                               |
|  | 507,463,596,443   | 569,089,742,924   |     |     | Vietnam National Oil and Gas Group                                                                                       |
|  | 78,435,752,046    | 131,057,817,843   |     |     | Trade of Vietnam                                                                                                         |
|  | 628,099,628,624   | 401,005,146,052   |     |     | Tien Phong Commercial Joint Stock Bank                                                                                   |
|  | 17,934,777,570    | 30,025,961,740    |     |     | Indovina bank - Cho Lon Branch                                                                                           |
|  | -                 | 5,025,195,000     |     |     | Vietnam Joint Stock Commercial Bank for Industry and Trade - Hanoi Branch and Vietnam Public Joint Stock Commercial Bank |
|  | 14,000,000,000    | 44,718,550,000    |     |     | Vietnam Bank for Agriculture and Rural Development - Hoan Kiem Branch                                                    |
|  | 23,312,121,410    | 36,395,688,600    |     |     | Military Commercial Joint Stock Bank - Thang Long Branch                                                                 |
|  | 2,689,954,068,636 | 2,962,124,604,168 |     |     |                                                                                                                          |

The Corporation has entered into several long-term loan agreements with commercial banks, credit institutions and guarantee contracts with Vietnam National Oil and Gas Group. The total credit limits of all these contracts are VND 2,018 billion, USD 61,645,000, JPY 9,936,854,077 (equivalent to USD 109,477,009) and EUR 1,428,000. These loans are secured by some of the Corporation's transport vehicles (Note 10) and transportation revenue of PVTans Pacific (the Corporation's subsidiary) and the Corporation's contributed capital in this company. The loans in USD bear interest rates ranging from 2.5% to 5.1% per annum, and the loans in VND bear interest rates ranging from 4.2% to 8% per annum.



**PETROVIETNAM TRANSPORTATION CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FORM B 09-DN/HN**

**Movement in shareholders' equity during the year was as follows:**

|                                                                    | Share capital<br>VND     | Investment and<br>development fund<br>VND | Other reserves<br>VND | Retained earnings<br>VND | Non-controlling<br>Interests<br>VND | Total<br>VND             |
|--------------------------------------------------------------------|--------------------------|-------------------------------------------|-----------------------|--------------------------|-------------------------------------|--------------------------|
| <b>Prior year's opening<br/>balance as previously<br/>reported</b> | <b>2,558,575,420,000</b> | <b>128,203,379,690</b>                    | <b>31,731,319,770</b> | <b>678,408,729,899</b>   | <b>928,519,923,542</b>              | <b>4,325,438,772,901</b> |
| Capital contribution                                               | 255,826,200,000          | -                                         | -                     | (255,826,200,000)        | 7,200,000,000                       | 7,200,000,000            |
| Profit for the year                                                | -                        | -                                         | -                     | 415,564,502,300          | 67,901,298,117                      | 483,465,800,417          |
| Dividends declared                                                 | -                        | -                                         | -                     | (204,686,033,600)        | (27,678,959,462)                    | (232,364,993,062)        |
| Funds distribution                                                 | -                        | 1,779,495,894                             | 15,921,141,719        | (17,700,637,613)         | -                                   | -                        |
| Distributed to bonus and<br>welfare fund                           | -                        | -                                         | -                     | (38,670,085,996)         | (4,579,391,329)                     | (43,249,477,325)         |
| Remuneration of the<br>Boards of Management<br>and Directors       | -                        | -                                         | -                     | (1,008,908,667)          | (383,091,333)                       | (1,392,000,000)          |
| Adjustment for non-<br>controlling Interests                       | -                        | -                                         | -                     | 10,238,612,832           | (10,238,612,832)                    | -                        |
| Other adjustments                                                  | -                        | 930,038,954                               | (434,062,244)         | (5,783,242,326)          | (200,348,587,076)                   | (205,635,852,692)        |
| <b>Current year's opening<br/>balance</b>                          | <b>2,814,401,620,000</b> | <b>130,912,914,538</b>                    | <b>47,218,399,245</b> | <b>580,536,736,829</b>   | <b>760,392,579,627</b>              | <b>4,333,462,250,239</b> |
| Capital contribution                                               | -                        | -                                         | -                     | -                        | 155,106,018,500                     | 155,106,018,500          |
| Profit for the year                                                | -                        | -                                         | -                     | 450,110,653,904          | 83,575,464,927                      | 533,686,118,831          |
| Dividends declared                                                 | -                        | -                                         | -                     | (281,440,162,000)        | (23,814,186,212)                    | (305,254,348,212)        |
| Funds distribution                                                 | -                        | 74,673,796,757                            | -                     | (74,673,796,757)         | -                                   | -                        |
| Distributed to bonus and<br>welfare fund                           | -                        | -                                         | -                     | (42,430,804,009)         | (3,375,954,756)                     | (45,806,758,765)         |
| Remuneration of the<br>Boards of Management<br>and Directors       | -                        | -                                         | -                     | (4,236,072,247)          | (290,978,333)                       | (4,527,050,580)          |
| Adjustment for non-<br>controlling Interests                       | -                        | -                                         | -                     | (2,552,695,585)          | 2,552,695,585                       | -                        |
| Other adjustments                                                  | -                        | -                                         | -                     | (5,033,874,856)          | 69,355,598                          | (4,964,519,258)          |
| <b>Current year's closing<br/>balance</b>                          | <b>2,814,401,620,000</b> | <b>205,586,711,295</b>                    | <b>47,218,399,245</b> | <b>620,279,985,279</b>   | <b>974,214,994,936</b>              | <b>4,661,701,710,755</b> |

The increase of capital in the year represents the contribution of non-controlling shareholders by cash in PVTTrans Nhat Viet and by fixed assets as transport vessel in PVTTrans Hanoi.

Appropriation to funds and dividends declared in the year in accordance with Resolution No. 01/NQ-VTDK-DHDCD dated 5 April 2017 by the Annual General Meeting of Shareholders of the Parent company and Resolution by the Annual General Meeting of Shareholders of the subsidiaries.

24. OFF BALANCE SHEET ITEMS

Foreign currencies

|                              | Closing balance | Opening balance |
|------------------------------|-----------------|-----------------|
| - United States Dollar (USD) | 5,141,697       | 5,772,383       |
| - Euro (EUR)                 | 90,031          | 858,691         |
| - Japanese Yen (JPY)         | -               | 100             |
| - Singapore Dollar (SGD)     | 673             | -               |

25. BUSINESS SEGMENTS

Business segments

For management purposes, the Corporation is currently organised into four operating divisions: Transportation services, Oilfields services, Trading and Other services. These divisions are the basis on which the Corporation reports its primary segment information. Principal activities are as follows:

Transportation services Division supplying transportation by motor vessels and taxi;  
Oilfields services - supplying and managing floating storage for oil field;  
Trading Division - trading LPG, petrol and other goods;  
Other services Division.

Segment information about the Corporation's operations is presented below:

Consolidated Balance sheet

|                                           | Transportation services | Oilfields services | Trading         | Other services    | Total             |
|-------------------------------------------|-------------------------|--------------------|-----------------|-------------------|-------------------|
| <b>Closing balance</b>                    |                         |                    |                 |                   |                   |
| Transportation services                   | VND                     | VND                | VND             | VND               | VND               |
| Segment assets                            | 7,179,572,159,755       | 1,362,042,768,927  | 242,645,519,749 | 8,784,260,448,431 | -                 |
| Interest in associates and joint ventures | -                       | -                  | -               | -                 | -                 |
| Unallocated assets                        | -                       | -                  | -               | -                 | -                 |
| Consolidated assets                       | -                       | -                  | -               | -                 | -                 |
| Segment liabilities                       | 2,145,711,996,942       | 537,884,367,634    | 127,031,667,288 | 8,241,149,973     | 2,818,869,181,837 |
| Unallocated liabilities                   | -                       | -                  | -               | -                 | -                 |
| Consolidated liabilities                  | -                       | -                  | -               | -                 | -                 |
| Consolidated liabilities                  | -                       | -                  | -               | -                 | -                 |
| <b>Opening balance</b>                    |                         |                    |                 |                   |                   |
| Transportation services                   | VND                     | VND                | VND             | VND               | VND               |
| Segment assets                            | 7,196,974,277,518       | 1,552,617,883,575  | 98,864,150,727  | 1,048,841,757     | 8,849,505,153,577 |
| Interest in associates and joint ventures | -                       | -                  | -               | -                 | -                 |
| Unallocated assets                        | -                       | -                  | -               | -                 | -                 |
| Consolidated assets                       | -                       | -                  | -               | -                 | -                 |
| Segment liabilities                       | 2,668,066,029,291       | 701,607,825,718    | 61,298,509,234  | 11,582,292,476    | 3,442,554,656,719 |
| Unallocated liabilities                   | -                       | -                  | -               | -                 | -                 |
| Consolidated liabilities                  | -                       | -                  | -               | -                 | -                 |
| Consolidated liabilities                  | -                       | -                  | -               | -                 | -                 |
| <b>9,070,352,324,994</b>                  |                         |                    |                 |                   |                   |
| 181,936,765,667                           |                         |                    |                 |                   |                   |
| <b>4,736,890,074,755</b>                  |                         |                    |                 |                   |                   |
| 1,294,335,418,036                         |                         |                    |                 |                   |                   |
| <b>4,736,890,074,755</b>                  |                         |                    |                 |                   |                   |

Consolidated Income statement

|                                                         | Current year            |                    |                   |                   | Prior year        |                        |                   |                   |
|---------------------------------------------------------|-------------------------|--------------------|-------------------|-------------------|-------------------|------------------------|-------------------|-------------------|
|                                                         | Transportation services | Offfields services | Trading           | Other services    | Total VND         | Transportation service | Offfields service | Trading           |
| Revenue                                                 | 3,333,502,613,454       | 729,442,059,507    | 2,029,753,467,971 | 54,942,069,139    | 6,147,640,210,071 | 3,185,014,757,914      | 707,654,482,233   | 2,794,094,974,647 |
| External sales                                          | 2,775,871,422,205       | 507,118,282,200    | 1,980,752,278,530 | 37,911,933,538    | 5,301,653,916,473 | 2,682,346,930,018      | 505,046,563,682   | 2,738,849,130,293 |
| Inter-segment sales                                     | -                       | -                  | -                 | -                 | -                 | -                      | -                 | -                 |
| Total revenue                                           | 3,333,502,613,454       | 729,442,059,507    | 2,029,753,467,971 | 54,942,069,139    | 6,147,640,210,071 | 3,185,014,757,914      | 707,654,482,233   | 2,794,094,974,647 |
| Cost of sales                                           | 2,775,871,422,205       | 507,118,282,200    | 1,980,752,278,530 | 37,911,933,538    | 5,301,653,916,473 | 2,682,346,930,018      | 505,046,563,682   | 2,738,849,130,293 |
| External sales                                          | 2,682,346,930,018       | 505,046,563,682    | 2,738,849,130,293 | 44,869,506,566    | 5,971,112,130,559 | 2,682,346,930,018      | 505,046,563,682   | 2,738,849,130,293 |
| Inter-segment sales                                     | -                       | -                  | -                 | -                 | -                 | -                      | -                 | -                 |
| Total cost of sales                                     | 2,682,346,930,018       | 505,046,563,682    | 2,738,849,130,293 | 44,869,506,566    | 5,971,112,130,559 | 2,682,346,930,018      | 505,046,563,682   | 2,738,849,130,293 |
| Operating result                                        | 557,631,191,249         | 222,323,777,307    | 49,001,189,441    | 17,030,135,601    | 845,986,293,598   | 502,667,827,896        | 202,607,918,551   | 55,245,844,354    |
| Segment result                                          | 557,631,191,249         | 222,323,777,307    | 49,001,189,441    | 17,030,135,601    | 845,986,293,598   | 502,667,827,896        | 202,607,918,551   | 55,245,844,354    |
| Unallocated expenses                                    | -                       | -                  | -                 | -                 | -                 | -                      | -                 | -                 |
| Operating profit                                        | 557,631,191,249         | 222,323,777,307    | 49,001,189,441    | 17,030,135,601    | 845,986,293,598   | 502,667,827,896        | 202,607,918,551   | 55,245,844,354    |
| Financial income                                        | 187,905,527,851         | 603,493,509,491    | 187,905,527,851   | 13,347,624,063    | 16,405,428,406    | 159,327,484,591        | 26,785,452,467    | 39,711,646,771    |
| Income from investment in associates and joint ventures | 27,116,030,203          | 13,347,624,063     | 27,116,030,203    | 13,347,624,063    | 16,405,428,406    | 26,785,452,467         | 39,711,646,771    | 39,711,646,771    |
| Other income                                            | 13,347,624,063          | 13,347,624,063     | 13,347,624,063    | 13,347,624,063    | 16,405,428,406    | 26,785,452,467         | 39,711,646,771    | 39,711,646,771    |
| Financial expenses                                      | (160,954,653,291)       | (160,954,653,291)  | (160,954,653,291) | (160,954,653,291) | (16,405,428,406)  | 26,785,452,467         | 39,711,646,771    | 39,711,646,771    |
| Profit before tax                                       | 670,908,038,317         | (153,627,347,892)  | 16,405,428,406    | 533,686,118,831   | 577,821,892,223   | 601,955,431,318        | (126,175,814,457) | 7,686,183,556     |
| Corporate income tax expenses                           | 16,405,428,406          | 533,686,118,831    | 533,686,118,831   | 533,686,118,831   | 577,821,892,223   | 159,327,484,591        | 26,785,452,467    | 39,711,646,771    |
| Deferred corporate tax income                           | 16,405,428,406          | 533,686,118,831    | 533,686,118,831   | 533,686,118,831   | 577,821,892,223   | 159,327,484,591        | 26,785,452,467    | 39,711,646,771    |
| Profit for the year                                     | 654,502,613,454         | 188,696,460,460    | 18,870,000,000    | 18,870,000,000    | 18,870,000,000    | 442,346,930,018        | 126,175,814,457   | 7,686,183,556     |
| Other information                                       | -                       | -                  | -                 | -                 | -                 | -                      | -                 | -                 |
| Depreciation and amortisation                           | -                       | -                  | -                 | -                 | -                 | -                      | -                 | -                 |

Geographical segment

The principal activities of the Corporation are to transport crude oil and gas products, provide floating storage offloading services. Transportation services are carried out mainly from Dung Quat Oil Refinery area to neighbouring provinces. Floating storage offloading service is primarily conducted in Vung Tau province. The Board of Directors assesses that there is no significant difference in economic risks and benefits among these activities in domestic areas. Accordingly, the Board of Directors evaluates and believes that geographical segments are not presented in the consolidated financial statements for the year ended 31 December 2017 in accordance with Vietnamese Accounting Standard No. 28 "Segment reporting" as well as the Corporation's current business operation.

**PETROVIETNAM TRANSPORTATION CORPORATION**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FORM B 09-DN/HN**

**26. NET REVENUE FROM GOODS SOLD AND SERVICES RENDERED**

|                                                | Current year             | Prior year               |
|------------------------------------------------|--------------------------|--------------------------|
| <b>Total sales of merchandise and services</b> | <b>6,147,640,210,071</b> | <b>6,734,322,492,591</b> |
| Transportation service                         | 3,333,502,613,454        | 3,185,762,434,682        |
| Oilfields service                              | 729,442,059,507          | 707,654,482,233          |
| Trading service                                | 2,029,753,467,971        | 2,794,094,974,647        |
| Other services                                 | 54,942,069,139           | 46,810,601,029           |
| <b>Deductions</b>                              | <b>-</b>                 | <b>(747,676,768)</b>     |
| Sales discount                                 | -                        | -                        |
| <b>Net sales of merchandise and services</b>   | <b>6,147,640,210,071</b> | <b>6,733,574,815,823</b> |

**27. COST OF SALES**

|                        | Current year             | Prior year               |
|------------------------|--------------------------|--------------------------|
| VND                    | VND                      |                          |
| Transportation service | 2,775,871,422,205        | 2,682,346,930,018        |
| Marine services        | 507,118,282,200          | 505,046,563,682          |
| Trading service        | 1,980,752,278,530        | 2,738,849,130,293        |
| Other services         | 37,911,933,538           | 44,869,506,566           |
|                        | <b>5,301,653,916,473</b> | <b>5,971,112,130,559</b> |

**28. OPERATION COST BY NATURE**

|                               | Current year             | Prior year               |
|-------------------------------|--------------------------|--------------------------|
| Raw materials and consumables | 562,207,808,719          | 641,872,876,194          |
| Labour                        | 520,699,694,566          | 590,947,391,291          |
| Depreciation and amortization | 577,821,892,223          | 465,616,372,740          |
| Out-sourced services          | 1,564,429,067,426        | 1,210,281,112,079        |
| Other monetary expenses       | 338,235,959,116          | 559,471,935,715          |
|                               | <b>3,563,394,422,050</b> | <b>3,468,189,688,019</b> |

**29. FINANCIAL INCOME**

|                                           | Current year           | Prior year             |
|-------------------------------------------|------------------------|------------------------|
| VND                                       |                        |                        |
| Bank, loan and entrusted capital interest | 143,748,835,030        | 138,779,260,125        |
| Foreign exchange gain                     | 13,964,066,032         | 16,437,315,323         |
| Dividends and profits received            | 29,053,111,310         | 2,608,420,500          |
| Other financial income                    | 1,139,515,479          | 1,502,488,643          |
|                                           | <b>187,905,527,851</b> | <b>159,327,484,591</b> |

30. FINANCIAL EXPENSES

|                                         | Current year           | Prior year             |
|-----------------------------------------|------------------------|------------------------|
| Interest expense                        | 151,581,427,633        | 122,947,562,199        |
| Foreign exchange loss                   | 8,296,274,455          | 27,348,700,100         |
| Provision for impairment of investments | -                      | 6,502,320              |
| Other financial expense                 | 1,076,951,203          | 102,385,373            |
|                                         | <u>160,954,653,291</u> | <u>150,405,149,992</u> |

31. GENERAL AND ADMINISTRATION EXPENSES

|                                         | Current year    | Prior year      |
|-----------------------------------------|-----------------|-----------------|
| General and administration expenses     | 104,222,740,302 | 109,963,772,196 |
| Labour                                  | 128,915,020,708 | 118,160,448,484 |
| Other expenses                          | (149,692,187)   | (1,148,068,121) |
| Reversal of provision for doubtful debt | 232,988,068,823 | 226,976,152,559 |
| Selling expenses                        | 6,059,089,754   | 1,565,775,746   |
| Outsourced expense                      | 3,445,625,530   | 7,384,759,448   |
| Other expenses                          | 9,504,715,284   | 8,950,535,194   |

32. PROFIT FROM OTHER ACTIVITIES

|                                   | Current year          | Prior year            |
|-----------------------------------|-----------------------|-----------------------|
| Gain on disposals of fixed assets | 1,470,533,408         | 14,220,550,389        |
| Proceeds from contract penalty    | -                     | 6,630,207,874         |
| Other income                      | 19,934,663,843        | 22,130,265,953        |
| Other income                      | 21,405,197,251        | 42,981,024,216        |
| Penalty                           | 129,706,330           | -                     |
| Other expenses                    | 7,927,866,858         | 3,269,377,445         |
| Other expenses                    | 8,057,573,188         | 3,269,377,445         |
| Net profit from other activities  | <u>13,347,624,063</u> | <u>39,711,646,771</u> |

33. CURRENT CORPORATE INCOME TAX EXPENSE

|                                                   | Current year           | Prior year             |
|---------------------------------------------------|------------------------|------------------------|
| Profit before tax                                 | 670,908,038,317        | 601,955,431,318        |
| Less: Non-taxable income                          | (13,133,331,478)       | (35,822,256,514)       |
| Less: Profit from investments in associates       | (27,116,030,203)       | (26,785,452,437)       |
| Add back: Non-deductible expenses                 | 174,851,968,417        | 118,460,789,138        |
| Assessable income                                 | 805,510,645,053        | 657,808,511,505        |
| Loss carried forward from the prior year          | (73,143,974,547)       | (64,334,556,899)       |
| Taxable income                                    | 732,366,670,506        | 593,473,954,606        |
| Current tax rate                                  | 20%                    | 20%                    |
| Current corporate income tax expense              | 146,473,334,101        | 118,694,790,922        |
| Adjustment to corporate income tax in prior years | 7,154,013,791          | 7,481,023,535          |
| Total current corporate income tax expense        | <u>153,627,347,892</u> | <u>126,175,814,457</u> |



**Deferred corporate income tax income**  
- Deductible temporary differences  
**Total deferred corporate income tax income**

|              |                        |
|--------------|------------------------|
| Current year | (16,405,428,406)       |
| Prior year   | (7,686,183,556)        |
|              | <b>(7,686,183,556)</b> |

The Corporation is obliged to pay corporate income tax at the rate of 20% (2016: 20%) of its taxable income.

### 34. BASIC EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the ordinary equity holders of the Corporation is based on the following data:

|                                                                                                     |                        |
|-----------------------------------------------------------------------------------------------------|------------------------|
| Profit for the year (VND)                                                                           | 533,686,118,831        |
| Attributable to:                                                                                    |                        |
| - Non-controlling interests (VND)                                                                   | 83,575,464,927         |
| - The Parent company's shareholders (VND)                                                           | 450,110,653,904        |
| Less: distributed to bonus and welfare fund (VND)                                                   | (45,958,104,777)       |
| <b>Earnings for the purposes of calculating basic earnings per share (VND)</b>                      | <b>404,152,549,127</b> |
| Weighted average number of ordinary shares for the purposes of calculating basic earnings per share | 281,440,162            |
| <b>Basic earnings per share</b>                                                                     | <b>1,436</b>           |
|                                                                                                     | <b>1,326</b>           |

Basic earnings per share for the year ended 31 December 2017 is calculated basing on profit before tax-rate as 2016 of the Parent company. The calculation of basic earnings per share by this method is only for comparability of figures in two financial years because the Corporation has not had any plan for appropriation of Bonus and welfare funds for 2017 yet.

The Corporation has restated basic earnings per share for the year ended 31 December 2016 due to the impact of actual amount of Bonus and welfare fund as approved by Shareholders.

### 35. OPERATING LEASE COMMITMENTS

#### The Corporation as lessee

|              |                       |
|--------------|-----------------------|
| Current year | 45,673,965,060        |
| Prior year   | 22,124,855,464        |
|              | <b>22,124,855,464</b> |

Minimum lease payments under operating leases recognised in the consolidated income statement for the year

As at the balance sheet date, the Corporation has outstanding commitments under non-cancellable operating leases, which fall due as follows:

|                 |                       |
|-----------------|-----------------------|
| Closing balance | 93,658,665,131        |
| Opening balance | 46,210,469,047        |
|                 | <b>46,210,469,047</b> |

Within one year  
In the second to fifth year inclusive  
After five years

|                |                |                      |
|----------------|----------------|----------------------|
| 60,897,565,689 | 31,556,345,942 | 1,204,753,500        |
| 16,373,394,750 | 27,733,890,119 | 2,103,184,178        |
|                |                | <b>2,103,184,178</b> |

Operating lease payments represent total rental payable for leasing cars, vessel, office and facilities of the Corporation and its subsidiaries. The cars lease contract were signed with the term from 1 to 6 years. The office lease contract was signed with the term from 1 to 6 years. And facilities lease contracts were signed with the term of 5 years.

**The Corporation as lessor**

| Current year                                                                                                                                 | Prior year             |
|----------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| VND                                                                                                                                          | VND                    |
| 569,282,272,465                                                                                                                              | 367,489,151,652        |
| Minimum lease income under operating leases recognised in the consolidated income statement for the year                                     |                        |
| As at the balance sheet date, the Corporation has outstanding commitments under non-cancellable operating leases, which fall due as follows: |                        |
| Closing balance                                                                                                                              | Opening balance        |
| VND                                                                                                                                          | VND                    |
| 457,754,201,250                                                                                                                              | 343,555,350,000        |
| 974,300,535,000                                                                                                                              | 576,111,510,000        |
| <b>1,432,054,736,250</b>                                                                                                                     | <b>919,666,860,000</b> |

Operating lease income represent total rental receivables for lending vessel with the term of 5 years.

**36. FINANCIAL INSTRUMENTS**

**Capital risk management**

The Corporation manages its capital to ensure that the Corporation will be able to continue as a going concern while maximising the return to shareholders through the optimisation of the debt and equity balance.

The capital structure of the Corporation consists of net debt (borrowings as disclosed in Note 22, offset by cash and cash equivalents) and Shareholders' equity (comprising owners' contributed capital, reserves and retained earnings).

**Gearing ratio**

The gearing ratio of the Corporation as at the balance sheet date was as follows:

| Closing balance   | Opening balance   |
|-------------------|-------------------|
| VND               | VND               |
| 2,689,954,068,636 | 2,962,124,604,168 |
| 1,959,453,323,823 | 1,338,548,595,430 |
| 730,500,744,813   | 1,623,576,008,738 |
| 4,661,701,710,755 | 4,333,462,250,239 |
| <b>0.16</b>       | <b>0.37</b>       |

**Significant accounting policies**

Details of the significant accounting policies and methods adopted (including the criteria for recognition, the bases of measurement, and the bases for recognition of income and expenses) for each class of financial asset, financial liability and equity are disclosed in Note 3.

**Categories of financial instruments**

| Carrying amounts             |                          |                          |                   |
|------------------------------|--------------------------|--------------------------|-------------------|
| Closing balance              | Opening balance          | Closing balance          | Opening balance   |
| VND                          | VND                      | VND                      | VND               |
| <b>Financial assets</b>      |                          |                          |                   |
| Cash and cash equivalent     | 1,959,453,323,823        | 1,338,548,595,430        | 1,605,856,780,999 |
| Financial investments        | 1,006,966,262,300        | 696,130,693,427          | 807,887,212,278   |
| Trade and other receivables  | 807,887,212,278          | 3,774,306,798,401        | 3,640,536,069,856 |
| <b>Total</b>                 | <b>3,774,306,798,401</b> | <b>3,640,536,069,856</b> |                   |
| <b>Financial liabilities</b> |                          |                          |                   |
| Borrowings                   | 2,689,954,068,636        | 2,962,124,604,168        | 1,187,547,013,540 |
| Trade and other payables     | 1,221,124,807,365        | 52,334,954,054           | 49,766,292,191    |
| Accrued expenses             | 52,334,954,054           | 3,963,413,830,055        | 4,199,437,909,899 |
| <b>Total</b>                 | <b>3,963,413,830,055</b> | <b>4,199,437,909,899</b> |                   |

The Corporation has not assessed fair value of its financial assets and liabilities as at the balance sheet date since there are no comprehensive guidance under Circular No. 210/2009/TT-BTC issued by the Ministry of Finance on 06 November 2009 ("Circular 210") and other relevant prevailing regulations to determine fair value of these financial assets and liabilities. While Circular 210 refers to the application of International Financial Reporting Standards ("IFRS") on presentation and disclosure of financial instruments, it did not adopt the equivalent guidance for the recognition and measurement of financial instruments, including application of fair value, in accordance with IFRS.

**Financial risk management objectives**

The Corporation has set up risk management system to identify and assess the risks exposed by the Corporation and designed control policies and procedures to manage those risks at an acceptable level. Risk management system is reviewed on a regular basis to reflect changes in market conditions and the Corporation's operations.

Financial risks include market risk (including foreign currency risk, interest rate risk and price risk), credit risk and liquidity risk.

**Market risk**

The Corporation's activities expose it primarily to the financial risks of changes in foreign currency exchange rates, interest rates and prices. The Corporation does not hedge these risk exposures due to the lack of active market for trading activities of financial instruments.

**Foreign currency risk management**

The Corporation undertakes certain transactions denominated in foreign currencies; consequently, exposures to exchange rate fluctuations arise. The carrying amounts of the Corporation's foreign currency denominated monetary assets and monetary liabilities at the balance sheet date are as follows:

| Assets                     |                 | Liabilities     |                   |
|----------------------------|-----------------|-----------------|-------------------|
| Closing balance            | Opening balance | Closing balance | Opening balance   |
| VND                        | VND             | VND             | VND               |
| United States Dollar (USD) | 144,937,849,982 | 42,212,596,680  | 1,412,032,453,462 |
| Euro (EUR)                 | 1,803,606,776   | 8,914,908       | -                 |
| Japanese Yen (JPY)         | -               | 19,241          | 253,660,471       |
| Great British Pound (GBP)  | -               | -               | -                 |
| Singapore Dollar (SGD)     | 11,286,988      | 20,368,712,437  | 163,594,297       |
| Norwegian Krone (NOK)      | -               | -               | 39,605,720        |
|                            |                 |                 | 83,855,299        |



**PETROVIETNAM TRANSPORTATION CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FORM B 09-DN/HN**

|                             | Less than 1 year  | From 1 to 5 years   | Above 5 years     | Total             |
|-----------------------------|-------------------|---------------------|-------------------|-------------------|
| Opening balance             | VND               | VND                 | VND               | VND               |
| Cash and cash equivalents   | 1,338,548,595,430 | -                   | -                 | 1,338,548,595,430 |
| Financial investments       | 1,559,919,013,699 | -                   | 45,937,767,300    | 1,605,856,780,999 |
| Trade and other receivables | 688,494,744,690   | 7,635,948,737       | -                 | 696,130,693,427   |
| Borrowings                  | 529,716,898,818   | 1,756,560,103,949   | 675,847,601,401   | 2,962,124,604,168 |
| Trade and other payables    | 835,803,217,887   | 120,852,659,653     | 230,891,136,000   | 1,187,547,013,540 |
| Accrued expenses            | 42,974,684,307    | 6,791,607,884       | -                 | 49,766,292,191    |
| Net liquidity gap           | 2,178,467,552,807 | (1,876,568,422,749) | (860,800,970,101) | (558,901,840,043) |

The Board of Directors assesses the liquidity risk at a moderate level and believes that the Corporation will be able to generate sufficient funds to meet its financial obligations as and when they fall due.

**37. RELATED PARTY TRANSACTIONS AND BALANCES**

**List of related parties**

**Related parties**

|                                                                             |                                                  |                                                  |
|-----------------------------------------------------------------------------|--------------------------------------------------|--------------------------------------------------|
| Vietnam National Oil and Gas Group                                          | Associate                                        | Subsidiary of Vietnam National Oil and Gas Group |
| Stock Company                                                               | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Cuu Long Petro Gas Services - Transportation Joint                          | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Operating Company Limited                                                   | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Dai Hung Petroleum Operating Company Limited                                | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Dung Quat Shipbuilding Industry Company Limited                             | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PTSC Supply Base                                                            | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Vietnam Public Joint Stock Commercial Bank                                  | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| (Formerly known as: PetroVietnam Finance Corporation)                       | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Southern Building Development and Management JSC               | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Domestic Exploration Production                                | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Operating Company Limited                                                   | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Steel Pipe Joint Stock Company                                 | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Drilling and Well Services Corporation-Joint Stock Corporation | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Gas Eastern Company Limited                                    | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Branch of PetroVietnam Gas Joint Stock Corporation                          | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| - PV Gas Trading Company Limited                                            | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| Vietnam-Russia Joint Venture-Vietsovpetro                                   | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Gas Joint Stock Corporation                                    | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |
| PetroVietnam Fertilizer and Chemicals Corporation                           | Subsidiary of Vietnam National Oil and Gas Group | Subsidiary of Vietnam National Oil and Gas Group |

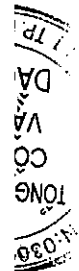
| Related parties                                                                                                |                                       | Relationship                                                                                           |
|----------------------------------------------------------------------------------------------------------------|---------------------------------------|--------------------------------------------------------------------------------------------------------|
| Branch of PetroVietnam Gas Joint Stock Corporation                                                             | - PV Gas Vung Tau                     | Company of PetroVietnam Gas Joint Stock Corporation (Subsidiary of Vietnam National Oil and Gas Group) |
| Branch of PetroVietnam Gas Joint Stock Corporation                                                             | - PV Gas Ca Mau                       | Company of PetroVietnam Gas Joint Stock Corporation (Subsidiary of Vietnam National Oil and Gas Group) |
| Branch of PetroVietnam Gas Joint Stock Corporation                                                             | - South East Gas Transmission Company | Stock Corporation (Subsidiary of Vietnam National Oil and Gas Group)                                   |
| PV KEEZ Pte. Ltd                                                                                               |                                       | Vietnam National Oil and Gas Group Joint venture                                                       |
| During the year, the Corporation entered into the following significant transactions with its related parties: |                                       |                                                                                                        |

| Services rendered                                      |                   | Current year  | Prior year      |
|--------------------------------------------------------|-------------------|---------------|-----------------|
| Binh Son Refining and Petrochemical Company Limited    | 1,435,866,864,338 | VND           | VND             |
| PetroVietnam Exploration Production Corporation (PVEP) | 385,009,649,860   |               |                 |
| PetroVietnam Gas Joint Stock Corporation               | 376,167,629,938   |               |                 |
| PetroVietnam Oil Corporation                           | 246,358,175,836   |               |                 |
| CNG Vietnam Joint Stock Company                        | 40,885,379,053    |               |                 |
| PetroVietnam Northern Gas Joint Stock Company          | 38,743,465,261    |               |                 |
| PetroVietnam Southern Gas Joint Stock Company          | 32,044,537,524    |               |                 |
| PetroVietnam Gas City Joint Stock Company              | 14,291,620,728    |               |                 |
| PetroVietnam Ca Mau Fertilizer Joint Stock Company     | 10,808,321,961    |               |                 |
| Vietnam Petroleum Transport Joint Stock Company        | 9,984,497,072     |               |                 |
| PetroVietnam Fertilizer and Chemicals Corporation      | 7,326,295,000     |               |                 |
| Vietnam-Russia Joint Venture Vietsovpetro              | 5,900,713,303     |               |                 |
| PetroVietnam Gas East Company Limited                  | -                 |               |                 |
| Vung Tau Gas Contribution Division                     | -                 |               |                 |
|                                                        |                   | 2,630,053,947 | 238,285,086,676 |

**PETROVIETNAM TRANSPORTATION CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

FORM B 09-DN/HN

|                                                                                                  | Current year    | Prior year      |
|--------------------------------------------------------------------------------------------------|-----------------|-----------------|
| VND                                                                                              | VND             |                 |
|                                                                                                  |                 |                 |
| <b>Purchases</b>                                                                                 |                 |                 |
| PetroVietnam Southern Gas Joint Stock Company                                                    | 409,781,999,125 | 740,762,278,101 |
| Saigon Oil and Gas Petroleum Joint Stock Company                                                 | 149,705,794,317 | 105,241,700,211 |
| Branch of PetroVietnam Gas - PV Gas Trading Joint Stock Company                                  | 142,367,853,455 | 168,255,978,586 |
| Binh Son Refining and Petrochemical Company Limited                                              | 80,270,614,325  | 93,038,544,595  |
| Vung Tau Oil and Gas Petroleum Joint Stock Company                                               | 61,539,351,354  | 63,109,378,327  |
| Cuu Long Petro Gas Services - Transportation Joint Stock Company                                 | 51,194,071,653  | -               |
| Vietnam-Russia Joint Venture-Vietsovpetro                                                        | 50,318,448,372  | 14,396,700,775  |
| Hai Phong Oil and Gas Petroleum Joint Stock Company                                              | 29,437,783,563  | 64,101,012,210  |
| PetroVietnam Insurance South Company                                                             | 26,269,475,176  | 25,130,252,985  |
| PetroVietnam Northern Gas Joint Stock Company                                                    | 24,131,688,670  | 40,504,226,406  |
| Cuu Long Joint Operating Company                                                                 | 21,670,000,000  | 20,849,727,614  |
| Petrosetco Vung Tau General Services Joint Stock Company                                         | 18,747,140,554  | 12,987,700,191  |
| PetroVietnam Insurance Joint Stock Corporation                                                   | 18,146,031,213  | 30,149,927,473  |
| Hoang Long Joint Operating Company                                                               | 14,893,090,907  | 20,849,727,614  |
| Vietnam Oil and Gas Group                                                                        | 7,894,220,364   | 25,172,098,412  |
| Thai Binh Oil and Gas Petroleum Joint Stock Company                                              | 7,783,350,390   | -               |
| PetroVietnam Domestic Exploration Production Operating Company Limited                           | 4,300,888,802   | 2,674,871,223   |
| PetroVietnam Gas City Investment and Development Joint Stock Company                             | 263,798,073     | 7,025,327,691   |
| PetroVietnam Gas East Company Limited                                                            | -               | 478,469,937,062 |
| Dung Quat Shipbuilding Industry Company Limited                                                  | -               | 18,564,421,330  |
| <b>Interest expense</b>                                                                          |                 |                 |
| PetroVietnam and companies within PetroVietnam                                                   | 51,636,651,618  | 13,885,053,487  |
| <b>Dividends declared and paid</b>                                                               |                 |                 |
| PetroVietnam                                                                                     | 143,536,080,000 | 104,389,877,136 |
| <b>Interest income</b>                                                                           |                 |                 |
| PV KEEZ Pte. Ltd                                                                                 | 25,958,374,210  | -               |
| The remuneration paid to the Boards of Management and Directors during the year were as follows: |                 |                 |
|                                                                                                  | Current year    | Prior year      |
|                                                                                                  | VND             | VND             |
| Salary, bonus and benefits in kind                                                               | 6,459,780,565   | 6,544,563,442   |



**PETROVIETNAM TRANSPORTATION CORPORATION**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**FORM B 09-DN/HN**

Significant related party balances as at the balance sheet date were as follows:

|                                                     | Closing balance | Opening balance |
|-----------------------------------------------------|-----------------|-----------------|
|                                                     | VND             | VND             |
| <b>Short-term trade receivables</b>                 |                 |                 |
| Binh Son Refining and Petrochemical Company Limited | 235,960,336,315 | 161,442,245,667 |
| PetroVietnam Exploration Production Corporation     | 70,387,696,624  | 70,191,312,783  |
| PetroVietnam Oil Corporation                        | 47,520,606,857  | 40,362,700,388  |
| Branch of PetroVietnam Gas - PV Gas Trading         | 36,052,111,993  | 18,867,579,918  |
| Joint Stock Company                                 | 8,583,862,165   | 1,198,872,183   |
| PetroVietnam Gas Joint Stock Company                | -               | 1,367,926,286   |
| Branch of PetroVietnam Gas - PV Gas Services        | -               | 1,265,784,420   |
| Company Limited                                     | -               | 3,357,845,400   |
| Branch of PetroVietnam Gas Joint Stock              | -               | 7,820,289,233   |
| Corporation - PV Gas Vung Tau                       | -               | -               |
| CNG Vietnam Joint Stock Company                     | 5,074,322,364   | 4,820,832,797   |
| Vietnam Petroleum Transport Joint Stock             | 3,871,637,492   | 2,738,905,560   |
| Company                                             | 128,530,414     | -               |
| Vietnam-Russia Joint Venture-Vietsovpetro           | 1,330,987,951   | 14,779,896,643  |
| Others                                              | 416,469,830,532 | 320,654,452,921 |
| <b>Other short-term receivables</b>                 |                 |                 |
| PetroVietnam Oil Corporation                        | 52,241,692      | 52,368,464      |
| Dung Quat Shipbuilding Industry Company Limited     | 7,644,465,154   | 7,644,465,154   |
| Others                                              | 1,472,241,456   | 1,313,400       |
| <b>Short-term trade payables</b>                    |                 |                 |
| Vietnam National Oil and Gas Group                  | 30,005,866,617  | 30,791,470,706  |
| Dung Quat Shipbuilding Industry Company Limited     | 145,193,469,612 | 139,103,575,105 |
| Branch of PetroVietnam Gas - PV Gas Trading         | 13,367,029,332  | 13,561,808,799  |
| Joint Stock Company                                 | 5,429,750,818   | 4,420,359,291   |
| PetroVietnam Northern Gas Joint Stock Company       | 3,507,447,546   | 9,936,649,081   |
| PetroVietnam Gas East Company Limited               | -               | 52,198,665,599  |
| Saigon Oil and Gas Petroleum Joint Stock Company    | 40,225,528,970  | 16,417,024,980  |
| Vung Tau Oil and Gas Petroleum Joint Stock          | 18,409,268,960  | 15,993,090,220  |
| Company                                             | 720,354,070     | 838,464,010     |
| Thai Binh Oil and Gas Petroleum Joint Stock         | -               | 749,045,400     |
| Company                                             | -               | 16,250,216,742  |
| Thang Long Oil and Gas General Service              | -               | 17,998,750,227  |
| Corporation                                         | 18,427,057,786  | 18,141,152,851  |
| Binh Son Refining and Petrochemical Company Limited | 9,384,774,502   | 5,520,686,262   |
| Vietnam-Russia Joint Venture-Vietsovpetro           | 3,794,200,846   | 2,501,751,272   |
| Stock Company                                       | 79,200,000      | -               |
| Petrossetco Vung Tau General Services Joint Stock   | -               | 1,329,457,468   |
| Company                                             | -               | -               |
| Cuu Long Petro Gas Services - Transportation        | -               | 6,104,983,113   |
| Joint Stock Company                                 | -               | 811,316,119     |
| Southern Gas Joint Stock Company                    | -               | 350,166,715,973 |
| Others                                              | 14,012,780,014  | 305,058,480,345 |



**PETROVIETNAM TRANSPORTATION CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**FORM B 09-DN/HN**

|                                                     | Closing balance          | Opening balance          |
|-----------------------------------------------------|--------------------------|--------------------------|
|                                                     | VND                      | VND                      |
| <b>Long-term trade payables</b>                     | 288,613,920,000          | 317,475,312,000          |
| Vietnam National Oil and Gas Group                  |                          |                          |
| <b>Other short-term payables</b>                    | 179,382,917,264          | 119,000,000,000          |
| Vietnam National Oil and Gas Group                  |                          |                          |
| PetroVietnam Oil Corporation                        |                          |                          |
| Binh Son Refining and Petrochemical Company Limited | 815,869,961              | -                        |
| Bien Dong POC                                       | 1,020,375,000            | -                        |
| PetroVietnam Exploration Production Corporation     | 1,590,050,000            | -                        |
| Cuu Long Petro Gas Services - Transportation        | -                        | 13,000,000               |
| Joint Stock Company                                 |                          |                          |
| <b>Long-term loans</b>                              | 182,809,212,225          | 119,510,726,763          |
| Tập đoàn Dầu khí Quốc gia Việt Nam                  | 507,463,596,443          | 569,089,742,924          |
| Vietnam Public Joint Stock Commercial Bank          | 555,000,727,024          | 658,463,808,629          |
|                                                     | <u>1,062,464,323,467</u> | <u>1,227,553,551,553</u> |

38.

**SUPPLEMENTAL DISCLOSURES OF CONSOLIDATED CASH FLOW STATEMENT INFORMATION**

**Supplemental non-cash disclosures**

Cash outflows for purchases, construction of fixed assets in the year include an amount of VND 29,377,392,000 (2016: VND 189,699,526,000), representing the purchasing and construction of fixed assets incurred in the previous year and paid in this year. Consequently, change in accounts payable have been adjusted by the same amount.

Cash outflows for purchases, construction of fixed assets in the year exclude an amount of VND 106,092,018,500 (2016: nil), representing cost of fixed assets that Fgas Petroleum Joint Stock Company has contributed capital to PVTTrans Hanoi according to the minutes of capital contribution dated 18 June 2017. Consequently, proceeds from owners' contributed capital have been adjusted by the same amount.

Cash outflows for interest expenses in the year exclude an amount of VND 26,105,000,908 (2016: VND 20,462,789,808), representing the interest incurred during the year that has not yet been paid. Consequently, change in accounts payable have been adjusted by the same amount.

Interest earned, dividends and profits received exclude an amount of VND 26,376,684,287 (2016: VND 19,809,751,002), representing the interest income earned during the year that has not been received yet. Consequently, change in accounts receivable have been adjusted by the same amount.

Preparer  
**Nguyen Hoang Long**

Chief Accountant  
**Le Anh Nam**

General Director  
**Pham Viet Anh**  
 23 March 2018

